

2026 Wattsmart® Trade Ally Event

IDAHO



WATTSMART®

 **ROCKY MOUNTAIN
POWER.**
POWERING YOUR GREATNESS

| 2026 Wattsmart® Vendor Event IDAHO AGENDA | |
|--|--|
| 7:30 a.m. – 8:00 a.m. | Registration, Breakfast and Networking |
| 8:00 a.m. – 8:45 a.m. | Wattsmart Homes Joshua Smith Program Overview Rebates and Incentives 2025 in Review Pro Network Multi- Family Kevin Musar New Construction |
| 8:45 a.m. - 9:00 a.m. | Comfort Ready Home Mike Stothers Program Overview Incentives and Rebates Resources |
| 9:00 a.m. - 9:15 a.m. | Break – Networking |
| 9:15 a.m. - 10:00 a.m. | Wattsmart Business Kayden Hall & Wilmer Cabrera Program Overview and Program Changes Non-Lighting Opportunities New Construction Pro Network Avenly Reid Industrial Incentives |
| 10:00a.m. – 10:45 a.m. | Idaho Power Cheryl Tuning Program Overview Lighting & Non-Lighting Opportunities Major Renovation and New Construction |
| 10:45 a.m. - 11:00 a.m. | Closing Session Closing remarks, vendor awards, door prizes and giveaways! |

WATTSMART®



Agenda

Wattsmart Homes

2026 RESIDENTIAL OVERVIEW



WATTSMART®

 **ROCKY MOUNTAIN
POWER.**
POWERING YOUR GREATNESS

Program Overview

Program Objectives



CASH FOR KWH



REDUCE CONSUMPTION

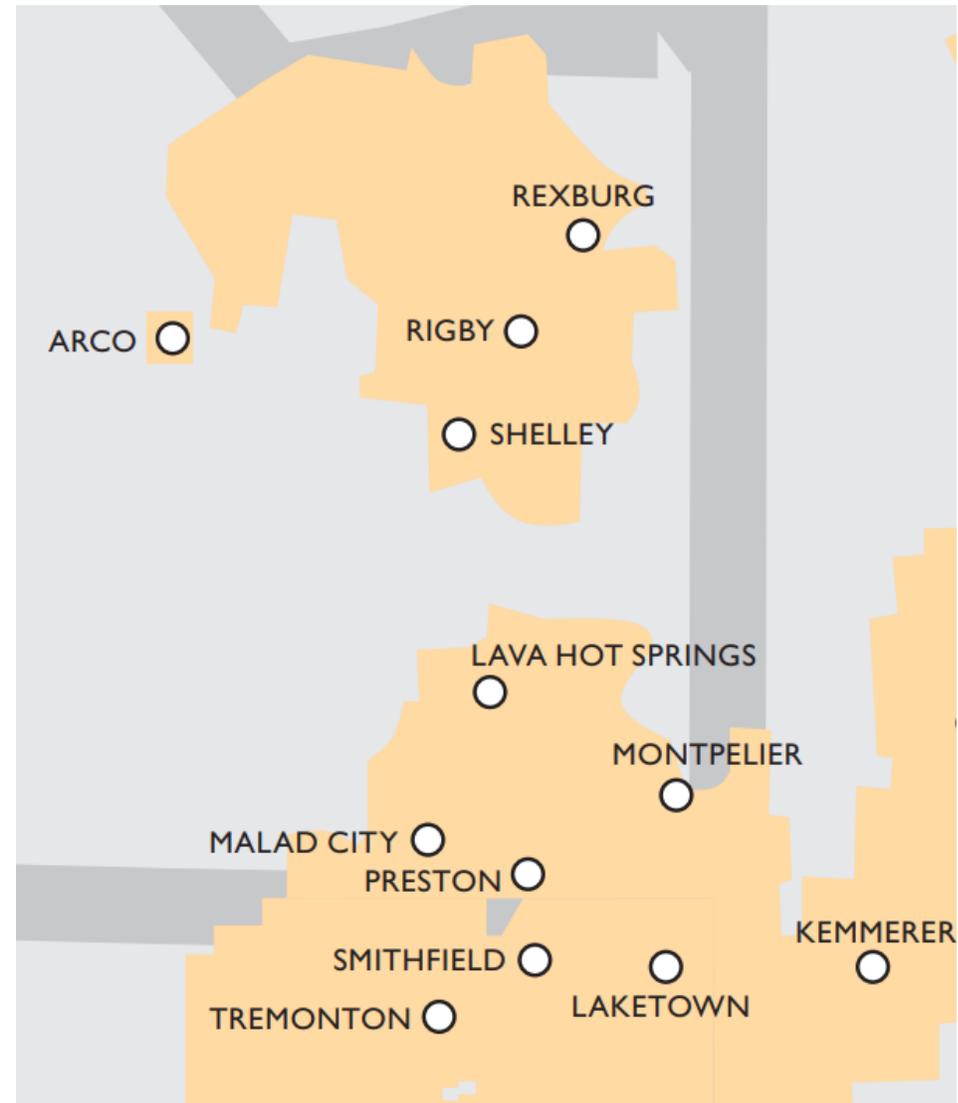


REDUCE LOAD ON GRID

Service Area

QUALIFIED PROPERTIES

- Existing Multifamily
- Existing Single-Family



Year in Review: 4,000,000 kWh Saved

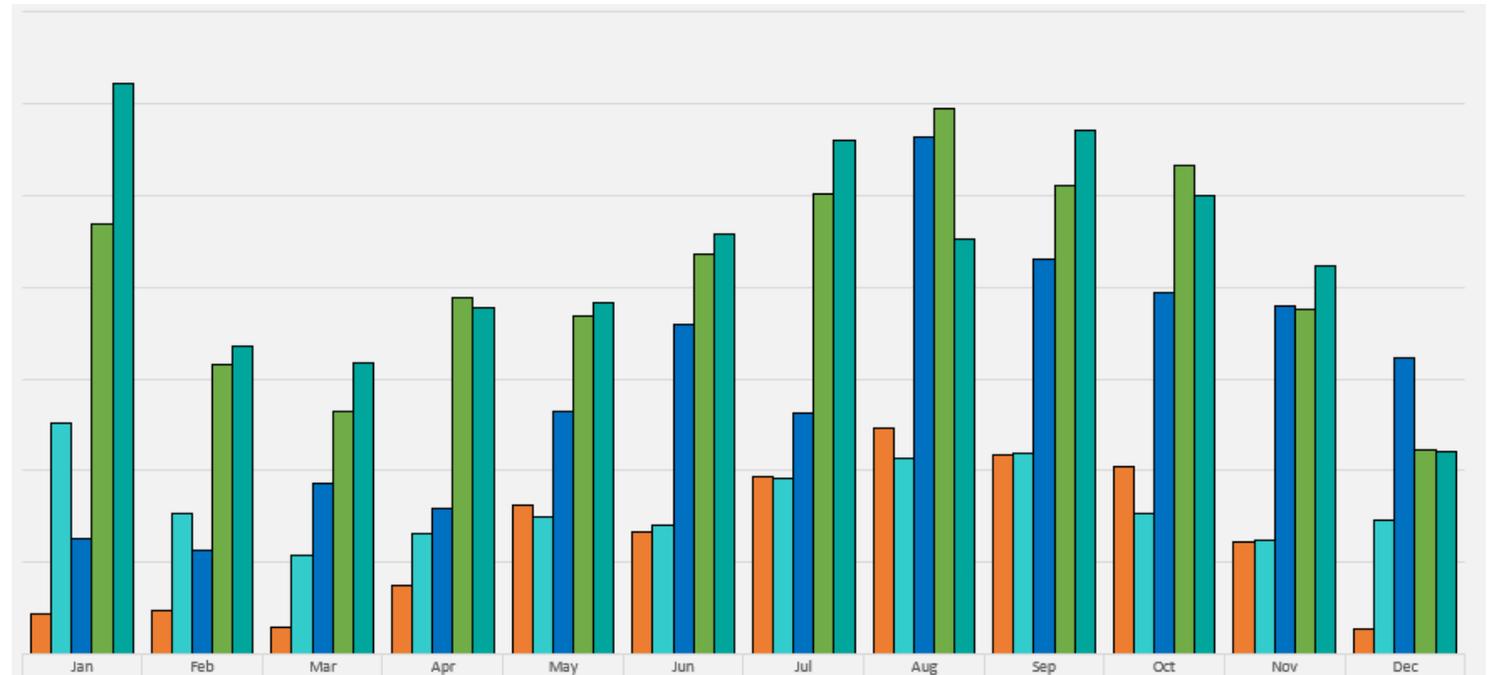


700% increased heat pump adoption in Idaho

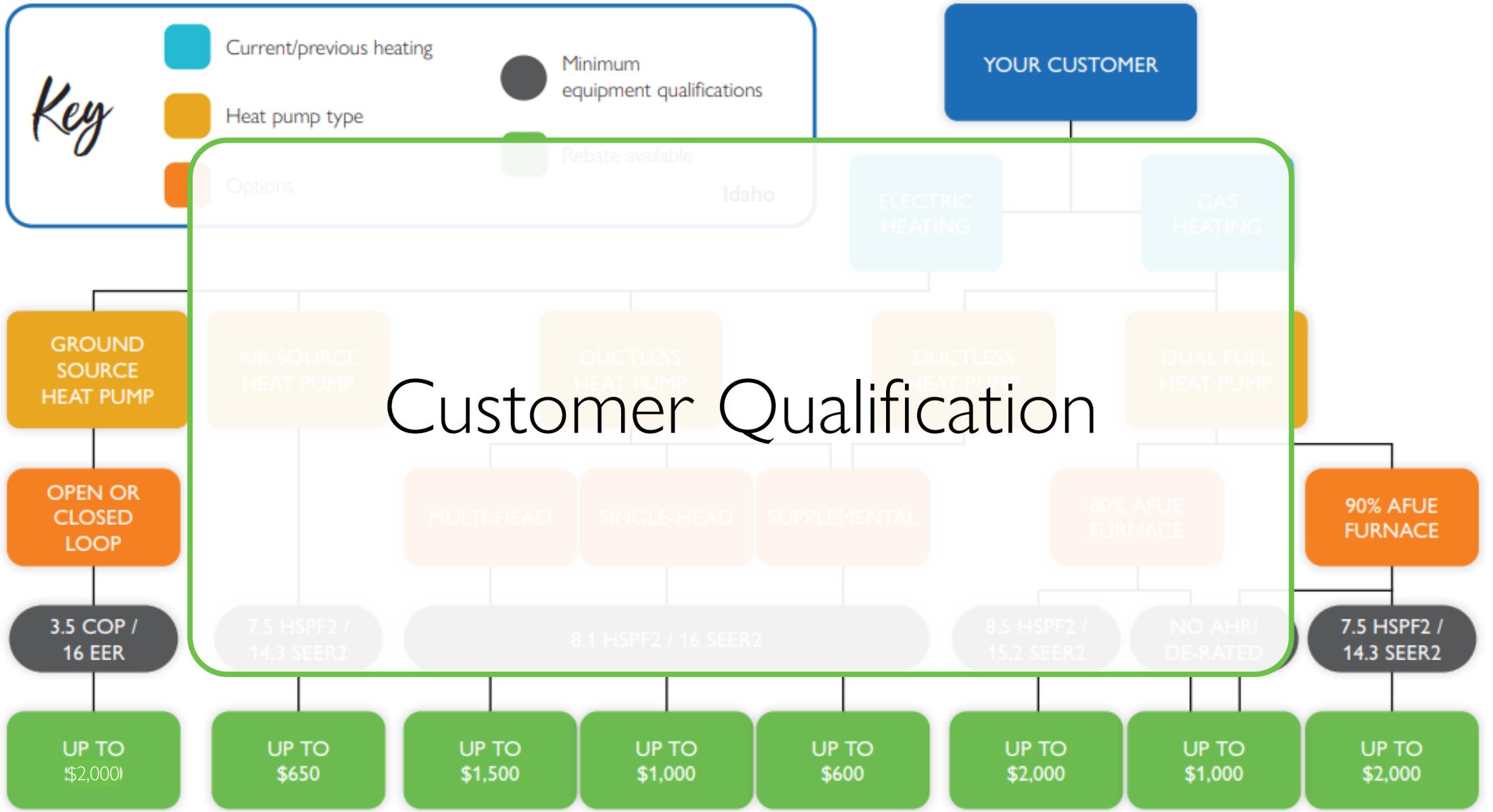


\$1,000,000 for rebates in 2026

HEAT PUMP APPLICATIONS 2021 - 2025



Rebates and Incentives



Qualified Equipment

SINGLE FAMILY CATEGORIES

- Appliances
- Weatherization
- Smart accessories
- Heating & cooling

| Equipment | Customer Rebate | Trade Ally Rebate |
|--|-----------------|-------------------|
| DUAL FUEL HEAT PUMP <i>Natural Gas and Propane are eligible fuel sources</i> | | |
| Dual fuel heat pump - AHRI rated (8.5 HSPF2, 15.2 SEER2) > with minimum 80 AFUE furnace (7.5 HSPF2, 14.3 SEER2) > with minimum 90 AFUE furnace | \$2,000 | \$300 |
| Dual fuel heat pump - non AHRI qualifying minimum 80 AFUE furnace with a heat pump | \$1,000 | \$50 |
| DUCTLESS HEAT PUMP (MINI SPLIT) | | |
| Single-head ductless heat pump (8.1 HSPF2, 16 SEER2) | \$1,000 | \$100 |
| Multi-head ductless heat pump (8.1 HSPF2, 16 SEER2) | \$1,500 | \$100 |
| Supplemental ductless heat pump (8.1 HSPF2, 16 SEER2) | \$600 | \$100 |
| GROUND SOURCE HEAT PUMP | | |
| Ground source heat pump conversion (3.5 COP, 16.1 SEER) | \$2,000 | \$300 |
| Ground source heat pump upgrade (3.5 COP, 16.1 SEER) | \$1,500 | \$500 |
| HEAT PUMP WATER HEATER | | |
| Heat pump water heater tier 1 | \$400 | \$50 |
| Heat pump water heater tier 2 and above | \$550 | \$50 |
| AIR SOURCE HEAT PUMP | | |
| Air source heat pump upgrade Cold climate heat pump 10 HSPF, 17 SEER or 8.5 HSPF2, 16 SEER2 | \$450 | \$50 |
| Electric Resistance Heat Conversion to Air Source Heat Pump 9.0 HSPF, 15 SEER or 7.5 HSPF2, 14.3 SEER2 | \$650 | \$100 |
| CENTRAL AIR CONDITIONING | | |
| Central air conditioner (minimum 15.2 SEER2) | \$75 | \$25 |
| OTHER EQUIPMENT | | |
| Smart thermostat - multifamily electric heated | \$50 | N/A |
| Smart thermostat - single family electric heated | \$100 | N/A |
| Smart thermostat - single family electric cooled | \$50 | N/A |
| Line voltage thermostat, tier 1 | \$30 | N/A |

Qualified Equipment

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|--|-----------------|-------------------|
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Weatherization

WINDOWS

| Product | U Factor | Customer Rebate |
|---------------------|-------------|-----------------|
| Electrically Heated | ≤ 0.22 | \$40 / Window |
| Electrically Cooled | ≤ 0.22 | \$15 / Window |
| Dual Fuel Heat Pump | ≤ 0.22 | \$15 / Window |

INSULATION

| Insulation Type | Electrically heated | Electrically Cooled | Pre R-Value | Post R-Value |
|-----------------|---------------------|---------------------|-------------|--------------|
| Attic | \$0.50 / sq. ft. | \$0.10 / sq. ft. | $\leq R-19$ | R-49 |
| Wall | \$0.65 / sq. ft. | \$0.10 / sq. ft. | NONE | Fill/R-13 |
| Floor | \$0.50 / sq. ft. | \$0.10 / sq. ft. | $\leq R-11$ | R-30 |

AIR SEALING

| Rebate | Pre ACH50 | Post ACH50 |
|------------------|-----------|------------|
| \$0.10 / sq. ft. | ≥ 9 | ≤ 7 |

Impact of Rebates

CUSTOMERS

- High-efficiency product without the financial obligation

Win

TRADE ALLIES

- Customer satisfaction through better options
- Higher margins through heat pumps

Win

SOCIETY AS A WHOLE

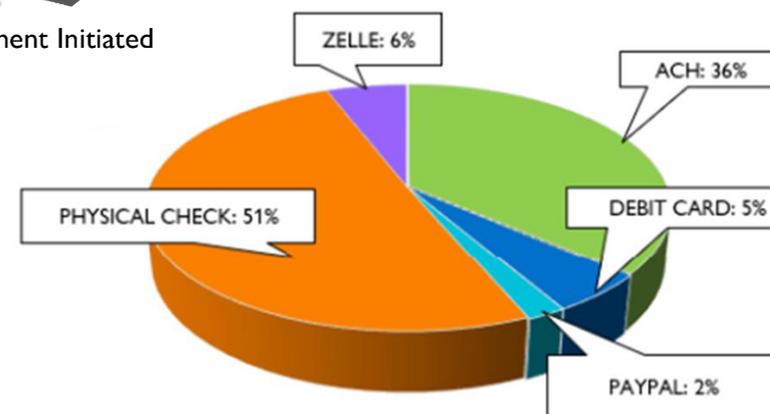
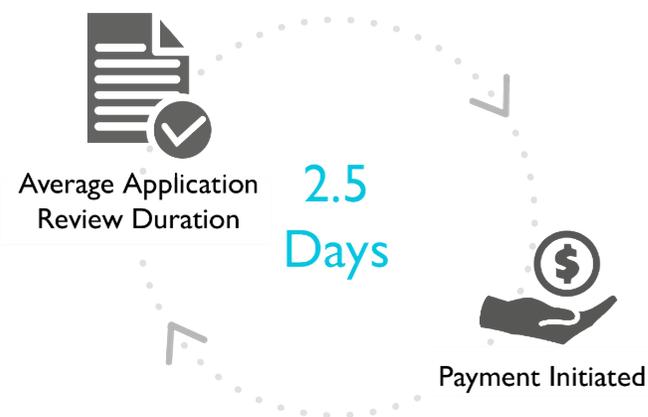
- Reduced load on the electric grid

Win

Payments – Customer / Trade Ally

- Options
- Timeline
 - “Your rebate will be issued within 14 business days after we review and approve your application. **Missing information may delay processing and delivery.**”

Application Cycle



Information Needed

- Invoice
 - Model numbers
 - Serial numbers
- AHRI Certificate (if applicable)
 - (Air Conditioning, Heating, and Refrigeration Institute)



Certificate of Product Ratings

Application Submission

Who can submit an application?

- Customer
- Trade ally

Submit for your customer:

- Convenient for customer
- Saves customer time
- Saves you time
- Like registration

Don't have a rebate account?

[Create a new Customer rebate account](#)

[Create a new Trade Ally rebate account](#)

User Name (Email Address)

Password

[Log in](#)

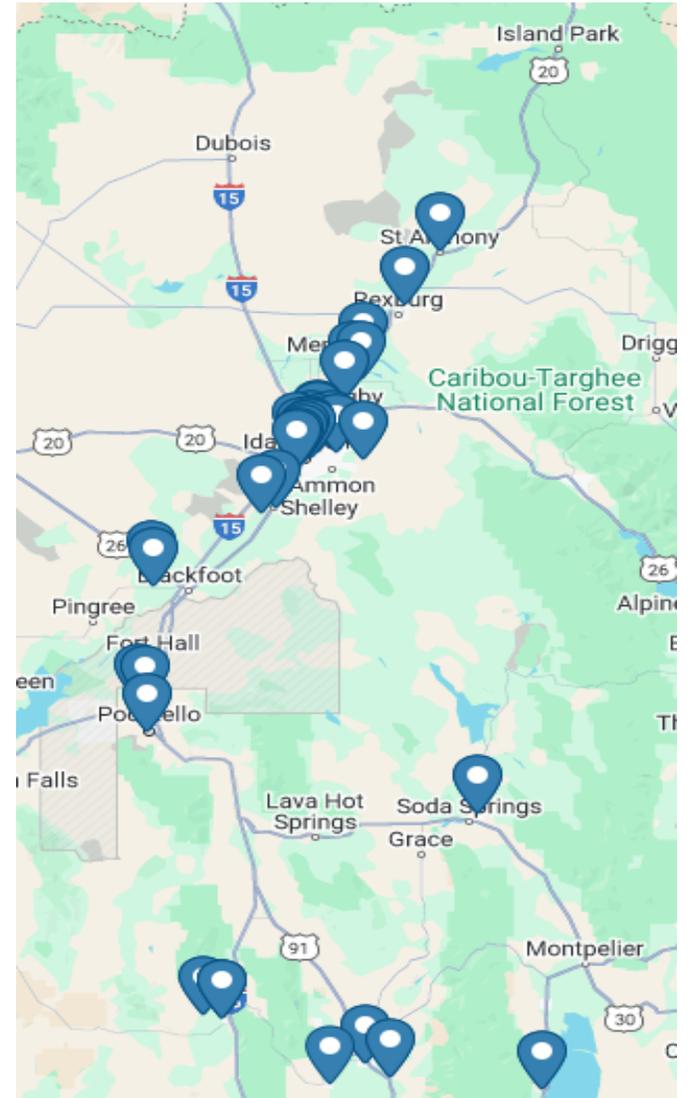
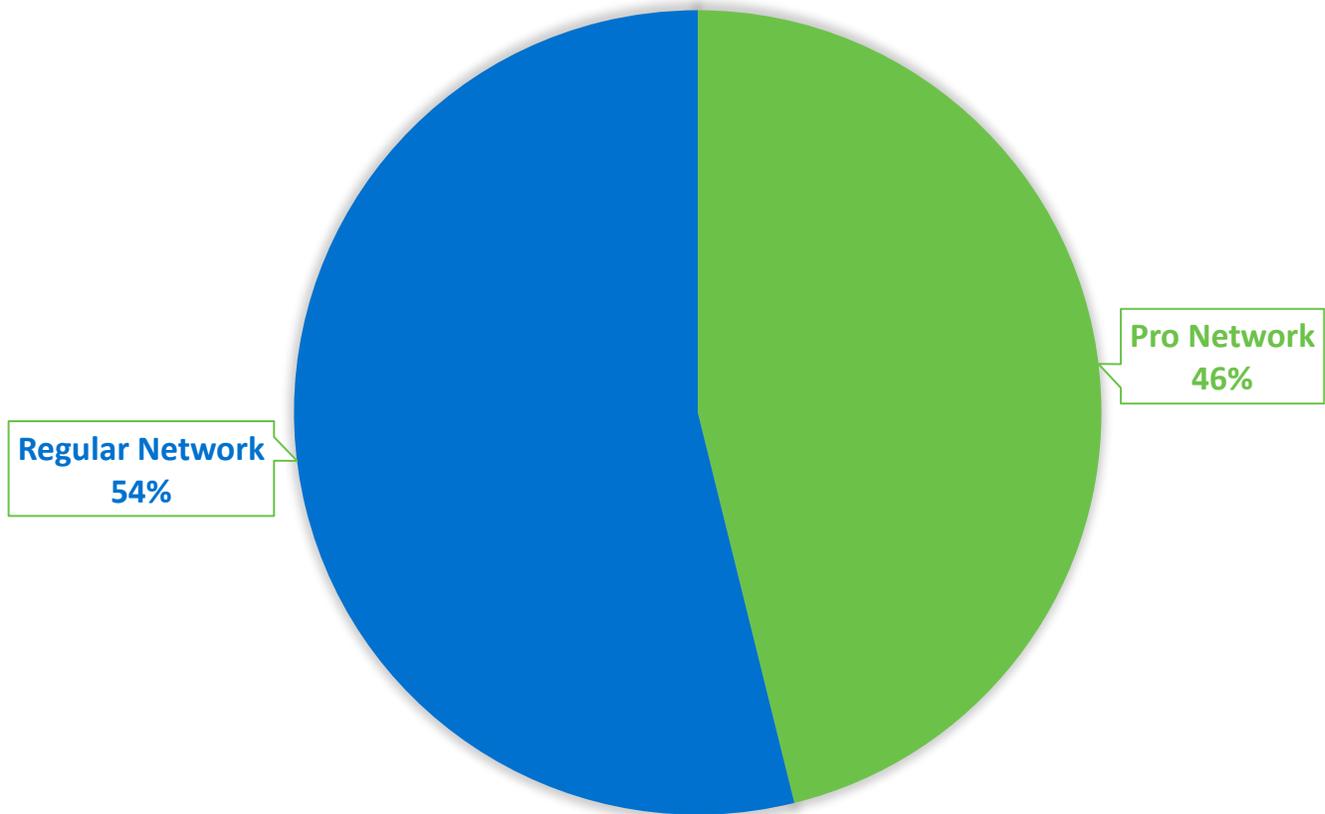
[Forgot password?](#)

PRO NETWORK

WATT **SMART**[®]



Trade Ally Network



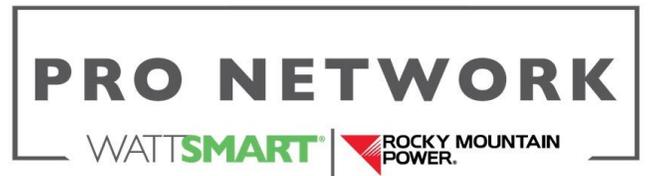
Qualifications

TRADE ALLY NETWORK

- Licensed
- Insured
- Do good work

PRO NETWORK

- Program growth
- Performing load calculations
- Resolution of missing information
- Premium customer satisfaction
- Lead with heat pumps
- Submit rebates for customers





FIRST CALL
Jewel

DUCTLESS DONE RIGHT
IDAHO FALLS
DUCTLESS
208-881-6202

PRO NETWORK
WATT**SMART** | **ROCKY MOUNTAIN**
POWER.

ADVANTASERV

HVAC ★ PLUMBING ★ ELECTRICAL



FIRST CALL
Jewel

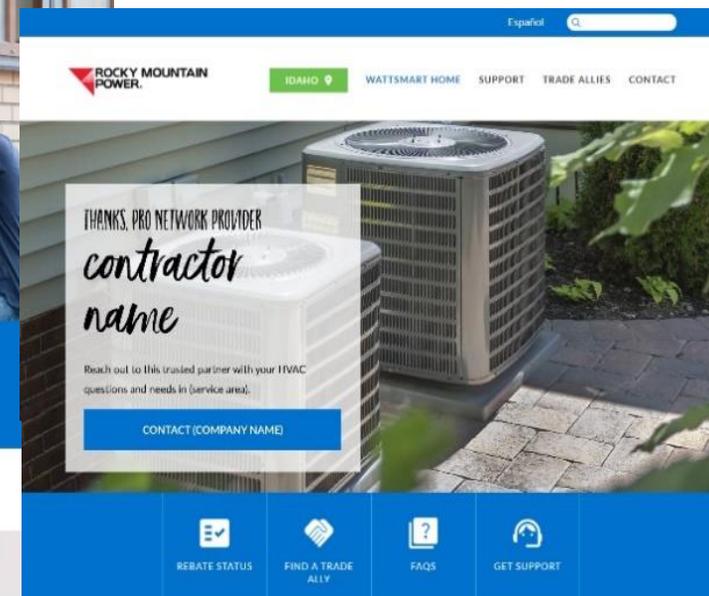
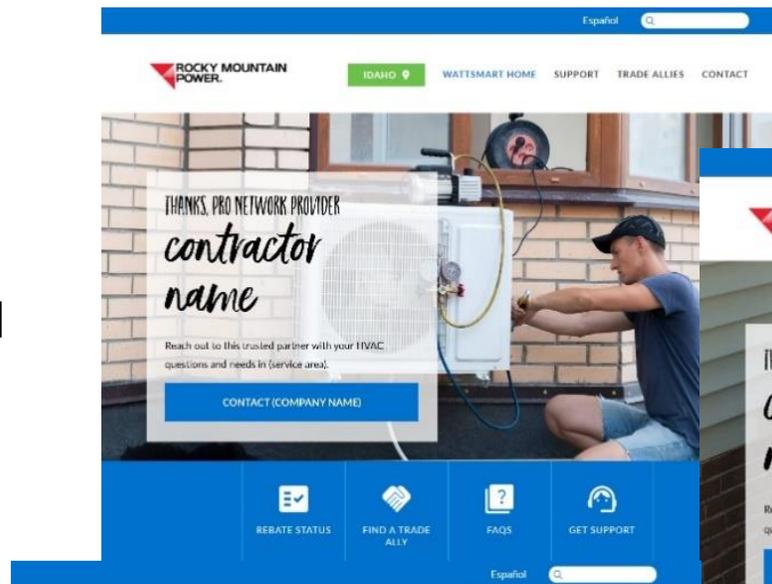


D HEATING
&
R PLUMBING



Benefits

- Priority Rocky Mountain Power focus and vendor spotlights
 - e.g., website, social media, radio, TV
- Exclusive local marketing opportunities
- Printed certificates
- Lead generation through our energy assessment program



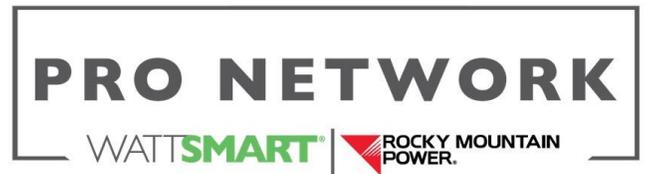
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- Program growth
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- Lead with heat pumps
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Multi-family

| | |
|-------------------------------------|---------------------------|
| All-In-One Combination Washer/Dryer | \$100/\$200 |
| Bathroom Exhaust Fan | \$10 |
| Central AC | \$50 |
| Clothes Washer | \$50 |
| Connected Smart Plug | \$10 |
| Connected Thermostat | \$50 |
| Dishwasher | \$20 |
| Dual Fuel Heat Pump | \$750 |
| Ducted Multi Split | \$750 |
| Ductless Heat Pump | \$750 |
| Engine Block Heater Control | \$125 |
| Evaporative Cooler | \$50/\$75/\$125 |
| Freezer | \$20 |
| Heat Pump Clothes Dryer | \$230 |
| Heat Pump Water Heater | \$400/\$550 |
| Insulation - Attic | \$0.50 / SqFt |
| Insulation - Floor | \$0.50 / SqFt |
| Insulation - Wall | \$0.65 / SqFt |
| Line Voltage Thermostat | \$30/\$50 |
| Refrigerator | \$50 |
| Rooftop Heat Tape Controller | \$100 |
| Room Air Cleaner | \$25 |
| Room Air Conditioner | \$20 |
| Smart Light Switch | \$10 |
| Window Upgrade | \$1 per SqFt/\$3 per SqFt |

Multi-Family Properties

- Qualified Equipment
- Wattsmart Homes vs. Business
- Future Possibilities
 - Financing
 - Rate Buy-Down



WATT**SMART**®

Thank You

for taking care of OUR customers

Joshua Smith

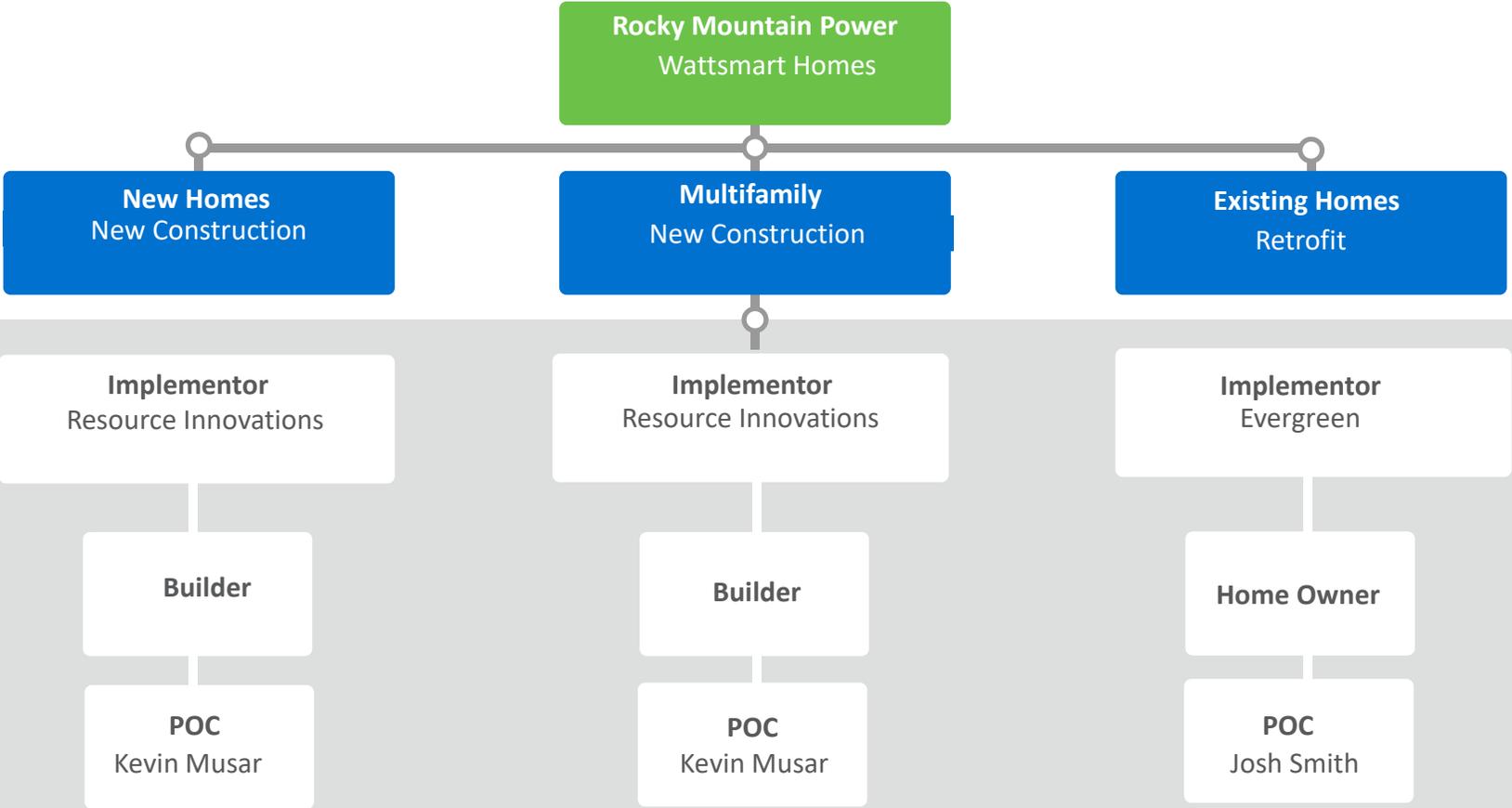
385-585-7006

joshua.smith@evergreen.energy

New Construction

RESOURCE INNOVATIONS

Rocky Mountain Power Wattsmart Homes Programs - ID



2026 RMP New Construction Rebates: Performance – Single Family

| New Homes – Whole Home Performance Incentives | | | | |
|---|---------------------------|--------------|-----------------------------|---|
| Measure Type | | Sub-Category | Currently Offered Incentive | Offered Incentive Effective March 2, 2026 |
| New Homes HERS | Gas Heated Homes | HERS 62-56 | \$200 | \$400 |
| | | HERS 55-49 | \$400 | \$500 |
| | Electrically Heated Homes | HERS 62-56 | \$400 | \$800 |
| | | HERS 55-49 | \$800 | \$1,000 |

- Higher incentives for homes with a COO date of 3/2/26 or later

2026 RMP New Construction Rebates: Standalone – Single Family

| STAND-ALONE MEASURES | MINIMUM REQUIREMENT | BUILDER REBATE | CONTRACTOR REBATE |
|---|--|----------------|-------------------|
| Air source heat pump | 7.5 HSPF2, 15.2 SEER2 (9 HSPF, 16 SEER) or better | \$1,000 | |
| Air source heat pump | 8.1 HSPF2, 16 SEER2 (9.5 HSPF, 17 SEER) or better | \$1,500 | |
| Cold Climate Air source heat pump | 8.5 HSPF2, 17 SEER2 (10 HSPF, 18 SEER) or better. Must also be listed on NEEP's cold climate air-source heat pump product list . | \$2,000 | |
| Dual fuel heat pump | 7.5 HSPF2, 14.3 SEER2, 90 AFUE (9 HSPF, 15 SEER, 90 AFUE) or better | \$2,000 | \$300 |
| Ductless heat pump - single-head | 8.1 HSPF2, 16 SEER2 (9 HSPF, 16 SEER) or better | \$750 | |
| Ductless heat pump - multi-head | 8.1 HSPF2, 16 SEER2 (9 HSPF, 16 SEER) or better | \$1,300 | |
| Ductless heat pump - supplemental | 8.1 HSPF2, 16 SEER2 (9 HSPF, 16 SEER) or better | \$100 | |
| Ductless heat pump - single-head, multifamily | 8.1 HSPF2, 16 SEER2 (9 HSPF, 16 SEER) or better | \$400 | |
| Ground source heat pump | 3.1 COP, 15.3 EER2 (16 EER) or better | \$2,000 | \$300 |
| Heat pump water heater | NEEA tiers 1-4 55 gallons or less | up to \$550 | up to \$200 |

2026 RMP New Construction Rebates: New Manufactured Homes



| NEW MANUFACTURED HOMES MEASURES | REQUIREMENT | CUSTOMER REBATE | RETAILER REBATE |
|-------------------------------------|-----------------------------------|-----------------|-----------------|
| New Manufactured Home - ENERGY STAR | Any electric heating system | \$800 | \$200 |
| New Manufactured Home - NEEM 2.0 | Any electric heating system | \$1,050 | \$200 |
| New Manufactured Home - NEEM 2.0 | Ductless heat pump heating system | \$1,300 | \$200 |

2026 RMP New Construction Rebates: Multifamily

| MULTIFAMILY NEW CONSTRUCTION MEASURES | MINIMUM REQUIREMENT | BUILDER/DEVELOPER REBATE |
|---|---|--------------------------|
| Energy Star Multifamily certified unit | Heat pump as primary heating source | \$500 |
| Ductless heat pump - single-head, multifamily | 8.1 HSPF2, 16 SEER2 (9 HSPF, 16 SEER) or better | \$400 |



- We can work with builders, contractors, and developers to create new multifamily measures in the future
 - The project will need to have a heat pump of some kind
 - The more lead time, the better

Other Idaho Residential New Construction Utility Rebate Programs

INTERMOUNTAIN GAS WHOLE HOME TIER I – \$900

- HERS rated
- Must be gas heated
- Air sealing at or below 3 ACH at 50 Pa
- Ceiling insulation at or above R-49
- Ducts and air handler located inside conditioned space or duct leakage to outside of less than 4 CFM25/100 ft² CFA
- Furnace efficiency at or above 97% AFUE
 - Stacks with standalone rebates
- As of Dec 31st IMG removed the \$700 tier II

IDAHO POWER WHOLE HOME INCENTIVES

- HERS rated
- Must be all-electric and use a heat pump
- State code is based on IECC 2018 (with Idaho amendments)

| Tier | Incentive |
|---|-----------|
| 1. 10% – 14.99% above state energy code | \$1,200 |
| 2. 15% – 19.99% above state energy code | \$1,500 |
| 3. 20% or more above state energy code | \$2,000 |

Federal Incentives and Tax Credit Updates

- HUD Ruling (as of 2/9/26)
FHA Loans 2021 IECC requirements delayed again until 12/31/26
 - Applicable for Single Family and Multifamily
- 45-L Tax Credit (Energy Star Certification)
 - Ending June 2026
- LIHTC Funding Awards - 2026

| IDAHO HOUSING AND FINANCE ASSOCIATION 2026 Low-Income Housing Tax Credit Allocations As of January 9, 2026 | | | | | | | | | | |
|--|---|--|------------|-------------|--------|--------------------------|-------------|-------------|------------------|--------------------|
| Project Number | Developer Contact | Development Name / Location | County | City | Type | Set Aside | LIHTC Score | Total Units | Affordable Units | 2026 LIHTC |
| HC2611 | Dianne Hunt Syringa Housing Corp (Development) 1277 Shoreline Ln Boise, ID 83702 | El Milagro V 1122 Washington St S (New Construction) | Twin Falls | Twin Falls | Family | Nonprofit | 92.5 | 20 | 20 | \$493,871 |
| HC2610 | Tiffany Hapney The Housing Company PO Box 6943 Boise, ID 83707 | Blue Sky Commons 2600 N Harrison Hollow (New Construction) | Ada | Boise | Family | Nonprofit | 92.0 | 45 | 39 | \$1,200,000 |
| HC2613 | Shellan Rodriguez SMRI, LLC 529 N Hillview Dr Boise, ID 83712 | Ustick & Lake NW Corner Ustick Rd/Lake Blvd (New Construction) | Canyon | Caldwell | Family | Non-targeted | 90.5 | 35 | 31 | \$1,200,000 |
| HC2601 | Blake Jumper Tailwater Development 10 S Main St, #106 Victor, ID 83455 | Ridgeview Senior 600 W Anderson St (New Construction) | Bonneville | Idaho Falls | Senior | Non-targeted | 89.5 | 55 | 49 | \$1,350,000 |
| HC2606 | Wah Chen Roundhouse Affordable, LLC 1100 W Idaho St, Ste 630 Boise, ID 83702 | Finch II 150 S 28th St (New Construction) | Ada | Boise | Family | Non-targeted | 88.0 | 46 | 41 | \$1,350,000 |
| HC2609 | Bart Cochran LEAP Charities, Inc. 670 E Riverpark Ln Boise, ID 83706 | Sycamore Commons II 3115 N Sycamore Dr (Acq-Rehab) | Ada | Boise | Senior | Preservation & Nonprofit | 87.0 | 30 | 30 | \$748,073 |
| Total Tax Credit Developments: | | | | | | | | 231 | 210 | \$6,341,944 |

Contact Information

Kevin Musar:
801-639-5652

kmusar@resource-innovations.com

<https://www.rockymountainpower.net/savings-energy-choices/home/wattsmart-new-homes/builders.html>





ComfortReady HOME

Real Comfort. Real Savings. Real Smart.

Program Overview

Mike Stothers
March 2026





ComfortReady HOME



Homeowners



Contractors



Utilities



Comfort Ready Home | Field Team



1
Miesha Yagle
NW Washington
Olympic Peninsula



2
Nick Phillips
SW Washington



3
John DeLance
NW Oregon



5 **7**
Mike Stothers
Central Oregon
Southern Oregon
Northern California



6
Scott Mayfield
Montana



4
Aaron Lazelle
NE Washington
Northern Idaho



John Heflin
Outreach Specialist



Mike Hughes
Field Services
Manager



Cyrus Collins
Program Manager

ComfortReadyHome.com



A full-service website for contractors, utilities and homeowners in the region

- Homeowner Education
- Contractor Search
- Training Center
- Utility Resources



Take Advantage of the Contractor Search



CONTRACTOR FINDER

Get quotes or schedule service with trusted weatherization, water heating and HVAC professionals.

Enter your ZIP Code to see a list of installers near you.

Zip: 83401

Search



Idaho Falls Power
Southern Idaho

Filter

- Air Sealing
- Duct Sealing
- Ductless Heat Pumps
- HPWH - Heat Pump Water Heaters
- HVAC - Heating Ventilation and Air Conditioning
- Insulation
- Windows & Doors

Contractor Results for Idaho Falls Power

HVAC

Showing 1 to 7 of 7

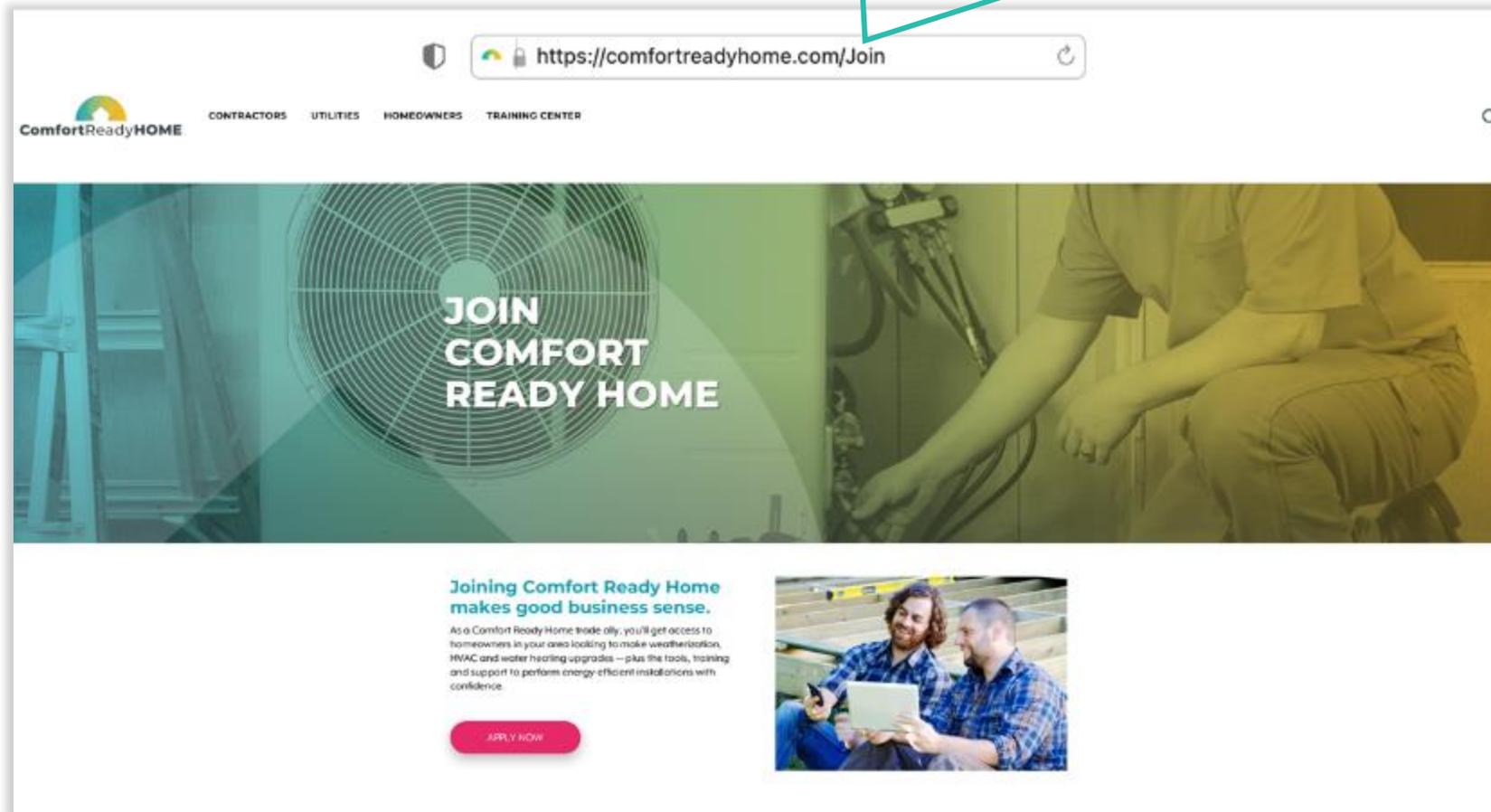
[See All - Print](#) →

[Energy Plus GeoThermal](#)
[\(208\) 721-2524](#)

[CONTACT](#) →

Join Today

[ComfortReadyHome.com/Join](https://comfortreadyhome.com/Join)

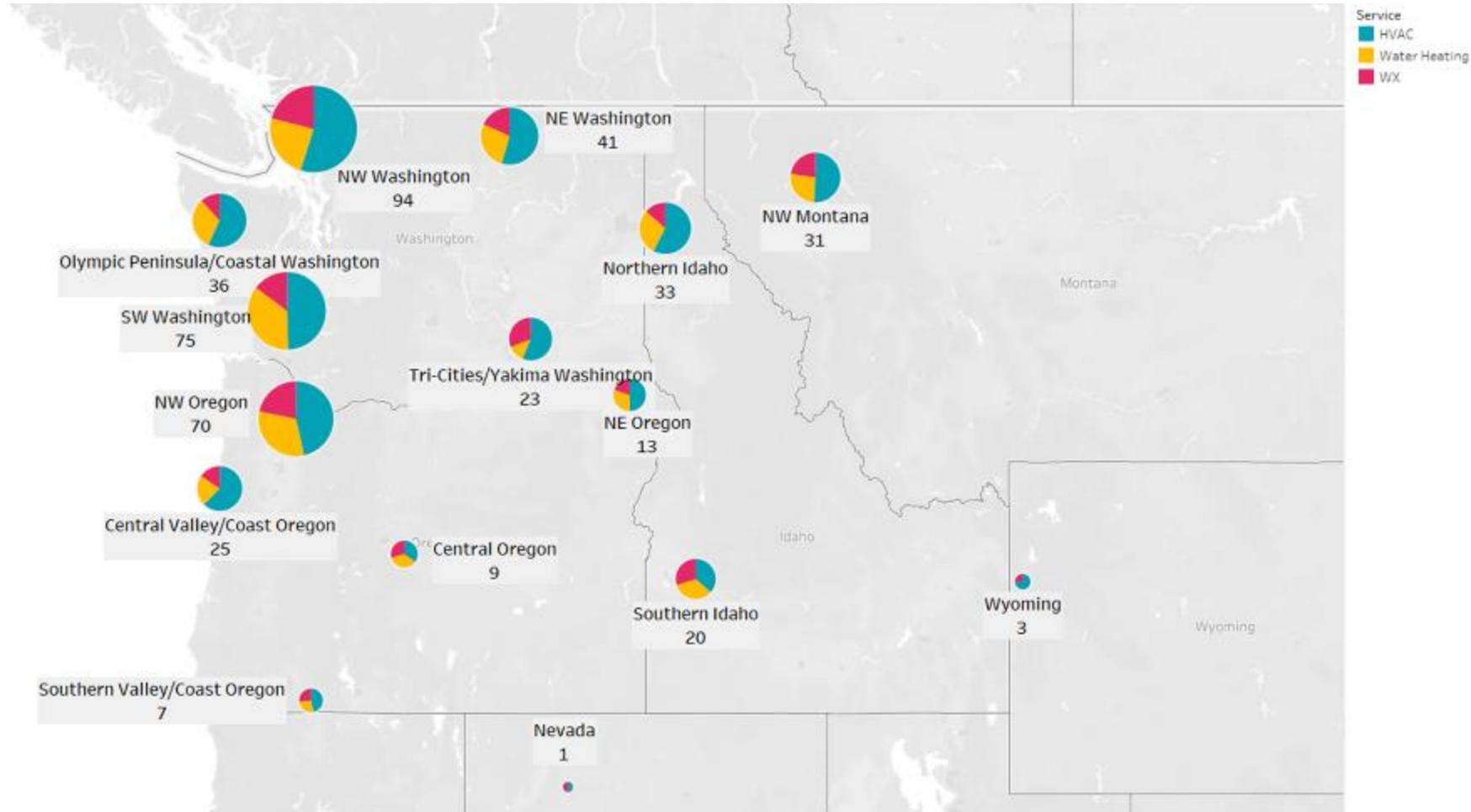


The screenshot shows the website's landing page for joining. At the top, a browser address bar displays the URL <https://comfortreadyhome.com/Join>. Below the address bar is the ComfortReadyHOME logo and a navigation menu with links for CONTRACTORS, UTILITIES, HOMEOWNERS, and TRAINING CENTER. A search icon is visible on the right. The main visual is a large banner image featuring a close-up of an HVAC fan on the left and a technician working on a unit on the right. Overlaid on the fan is the text "JOIN COMFORT READY HOME". Below the banner, a text block reads "Joining Comfort Ready Home makes good business sense." followed by a paragraph: "As a Comfort Ready Home trade ally, you'll get access to homeowners in your area looking to make weatherization, HVAC and water heating upgrades — plus the tools, training and support to perform energy efficient installations with confidence." A red "APPLY NOW" button is positioned below the text. To the right of the text is a small image of two men in plaid shirts looking at a tablet together.

Contractor Network



Contractor Participation by Subregion



<https://comfortreadyhome.com/contractor-search/>

On-Site Workshops



Small group contractor trainings and 1-on-1 support.

- Heat Pump Water Heaters.
- Home as a System.
- Wall Insulation.
- Heat Pump Best Practices.
- Duct Sealing Best Practices.



On-Demand Training



**Become an expert.
Earn free CEUs today!**

CCB, BPI and AIA Continuing
Education Credits available.

Choose from .25, .50, 1-unit CEU courses.



Learning Center

- Cold Climate Heat Pumps
- Manufactured Home Insulation
- Site Built Wall Insulation

- Insulating Sloped Ceilings
- Attic Insulation
- Floor Insulation

**SIMPLE AND EFFECTIVE
FLOOR INSULATION**

up to
1.0 CEUs

Approved Continuing Education

CCB Credit

Simple and Effective Floor
Insulation

**HEAT PUMP WATER HEATER
OPPORTUNITIES AND
INSTALLATION CONSIDERATIONS**

up to
1.0 CEUs

Approved Continuing Education

CCB Credit

Heat Pump Water Heater
Opportunities + Installation
Considerations (CRH-EiQ215)

**MAKING THE MOST
OF HVAC OPPORTUNITIES**

up to
1.0 CEUs

Approved Continuing Education

CCB Credit

Making the Most of HVAC
Opportunities

Training YouTube





Comfort Ready Home
34 subscribers

SUBSCRIBED 

HOME **VIDEOS** PLAYLISTS CHANNELS ABOUT  

Uploads  SORT BY

| | | | | |
|---|---|---|--|--|
|  <p>SETTING UP A BLOWER DOOR 4:57</p> <p>Blower Door Test: Setting up to Depressurize a Home 53 views · 3 weeks ago</p> |  <p>TESTING VENTILATION SYSTEMS 4:09</p> <p>Indoor Air Quality: Calculating and Testing... 52 views · 1 month ago</p> |  <p>TESTING A HOME FOR AIR LEAKAGE 3:48</p> <p>Testing a Home for Air Leakage 147 views · 3 months ago</p> |  <p>1:38</p> <p>Energy Efficiency Sales: How to Ruin a Sale 37 views · 7 months ago</p> |  <p>1:19</p> <p>Energy Efficiency Sales: Walkthrough 20 views · 7 months ago</p> |
|  <p>2:11</p> <p>Energy Efficiency Sales: Ask/Observe Stage 26 views · 7 months ago</p> |  <p>2:27</p> <p>Energy Efficiency Sales: Agree Stage 21 views · 7 months ago</p> |  <p>2:17</p> <p>How Ventilation and Filtration Make a Healthy Home 150 views · 1 year ago</p> |  <p>1:36</p> <p>Weatherize Your Home to Keep Unhealthy Air Out 183 views · 1 year ago</p> |  <p>2:27</p> <p>Protecting Your Home from Wildfire Smoke 567 views · 1 year ago</p> |

Technical Resources



DENSE PACK INSULATION CALCULATOR

HPWH Installer Business Case Calculator

This calculator is designed to inform users about the potential cost savings available when purchasing an efficient Heat Pump Water Heater (HPWH). The calculations include the cost of the HPWH, the cost of the installation, and the cost of the insulation. The calculations are available after the point of purchase from the wholesaler, and are customizable for the specific project. It is intended to demonstrate benefits to both the contractor and the customer.

This tool is designed to help contractors and experienced DIY homeowners determine the cost of the materials needed to install dense-pack cellulose or fiberglass insulation in wall cavities. The calculator is designed to help contractors and experienced DIY homeowners determine the performance and long-term effectiveness of wall insulation. By using this tool, you can achieve the best possible result.

Length (ft) Height (ft)

Wall Cavity Framing (Required) Framing Dimension

Window and Door Area (ft²)

Insulation Bag Weight (lbs)

Check with local jurisdiction on requirements.
Common bag weights:
Loose Fiberglass - 35 lbs
Loose Cellulose (white bag) - 20 lbs
Loose Cellulose (clear bag) - 30 lbs

Required Density (lbs/ft³)

REQUIRED inputs in the light blue cells
Populated based on inputs

Information
Enter HPWH equipment, project, and installation details into the light blue cells.

For models listed with an asterisk "*", any number is allowed to substitute for the asterisk. For example, "*" could be 120 or 130.

BPA's Qualified Product List (QPL):
https://www.bpa.gov/EE/Policy/Manual/manual/BPA_HPWH_QPL.pdf

How the Contractor Business Case Works
Enter the contractor's purchase price, contractor markup, and installation cost (which is a portion of the markup), and the cost for installing the unit.

The calculator will automatically calculate costs and profit margin based on project details for the contractor. It also calculates the total equipment cost and the first year cost of ownership for the customer.

IRA Tax credit is the lesser of 30% of the project cost or \$2,000.

Product Info

Maximum Record

Code

Unit

Incentive

Contractor -

Labor Cost

| | Electric Resistance Price | Heat Pump Water Heater Price |
|--------------------------------------|---------------------------|------------------------------|
| <u>Upfront Price</u> | \$1,355 | \$3,350 |
| <u>Utility Rebate</u> | N/A | \$1,620 |
| <u>Federal Tax Credit</u> | N/A | \$0 |
| <u>Final Install Price</u> | <u>\$1,355</u> | <u>\$1,730</u> |
| <u>First Year Energy Costs</u> | \$335 | \$80 |
| <u>Total First Year Cost</u> | <u>\$1,690</u> | <u>\$1,810</u> |
| <u>Total 10 Year Cost</u> | <u>\$4,705</u> | <u>\$2,530</u> |
| <u>Total 10 Year Savings*</u> | <u>N/A</u> | <u>\$2,175</u> |
| <u>Payback Period*</u> | <u>N/A</u> | <u>1.47 Years</u> |

*compared to purchasing a standard tank based on an average \$0.10/kWh

Marketing Toolkit



Tips to Prepare Your Home for Winter Weather

Learn how and where weather comes through on your home, and how to make it more comfortable than the weather outside. Plus, find out more comfortable than the weather outside.

- Change your filter. Consider and dirty filters that are mean to your furnace. They can be replaced every 1-3 months, depending on the type of filter you use. Check your furnace regularly for filter and air flow. If you're having trouble with your furnace, call a professional to check it out.
- Weatherstripping. Make sure your doors and windows are properly weatherstripped. This will help keep the cold air out and the warm air in.
- Seal your windows. Check for drafts around your windows and doors. Use weatherstripping or caulk to seal any gaps.
- Check your furnace. Call a professional to check your furnace. They can check for gas leaks, carbon monoxide, and other safety issues.
- Open the curtains on the day. The heat from the sun will help warm your home.

If you're not sure where to contact your utility or...

Home Comfort Upgrades

Energy efficiency upgrades can make your home more comfortable while lowering monthly utility bills. There are options for every home and budget, from simple projects to comprehensive whole-home solutions.

Check out some of the most effective energy efficiency upgrades below, then visit ComfortReadyHome.com/homeowners to learn more, find contractors near you, and connect with your utility for incentives.

Simple and Effective Air Sealing

Did you know that air leaks and improperly installed insulation can waste 20% or more of your money? That's why air sealing is an important and cost-effective way to save money on your energy bills.

Effective air sealing blocks uncontrolled air flow into your home that can undermine your heating and cooling systems. This will leave you with a cooler, more comfortable home that wastes less energy.

Cost, Payback and Incentives

The typical price range for professional air sealing is \$200 - \$700. You can use the Energy Saver's guide for more information.

An incentive of up to \$200 may be available. Check with your local utility for weatherization opportunities for your home.

Depending on factors such as the size of your home and the type of heating system, it typically takes 2 to 10 years. Effective air sealing should last for at least 10 years.

| Typical Cost | Payback Period |
|---------------|----------------|
| \$250 - \$700 | 2 to 10 years |

Customer Benefits

- More efficient heating and cooling.
- Improved furnace performance.
- Fewer drafts, less moisture, and reduces pest entry.
- Lower energy bills, savings on utility.
- Reduces pollutants entering from outside.
- Reduces noise from the surrounding environment.

Calentadores de agua de calor de alta eficiencia

Los calentadores de agua de alta eficiencia representan un ahorro del 20% de energía en comparación con los calentadores de agua de alta eficiencia tradicionales. Sin embargo, estos aparatos eficientes. Los calentadores de agua de alta eficiencia son más pequeños y fáciles de instalar. Pueden ser instalados en un espacio de 12 pulgadas de ancho y 18 pulgadas de alto. Esto los hace ideales para espacios reducidos.

La eficiencia es lo único que ofrece los calentadores de agua de alta eficiencia. Pero también ofrecen un ahorro de energía de hasta el 20% en comparación con los calentadores de agua de alta eficiencia tradicionales. Esto los hace ideales para espacios reducidos.

Los tipos de calentadores de agua de alta eficiencia de agua caliente son:

- Unidades integradas. Estas unidades se instalan en un espacio de 12 pulgadas de ancho y 18 pulgadas de alto. Son ideales para espacios reducidos.
- Sistemas de tubería. Estos sistemas se instalan en un espacio de 12 pulgadas de ancho y 18 pulgadas de alto. Son ideales para espacios reducidos.

Precios, recuperación de inversión y beneficios

El precio promedio de un calentador de agua de alta eficiencia es de \$2,000 a \$4,000 con instalación. El precio de instalación puede variar en el lugar de instalación.

ComfortReady HOME
Real Comfort. Real Savings. Real Smart.

Residential Field Guide

Thank You!

Mike Stothers

Field Specialist

Mike.stothers@evergreen.energy

541-520-4655



Networking Break

Wattsmart Business

LIGHTING | HVAC | MECHANICAL



WATT**SMART**®

 **ROCKY MOUNTAIN
POWER**®
POWERING YOUR GREATNESS

Program Overview



Recent program updates



Express: A path towards simplicity



SMBE (Small Medium Business Express)



Typical (Calculated) Path



HVAC and Mechanical

Program Updates: Introducing Express

- Post-purchase incentive offering where the incentive is based on watts installed/watts reduced.
 - Replacement must be “like for like” as stated in the Lighting Catalog
- Designed for speed and simplicity
- Discrepancies may impact incentive eligibility
 - Follow the rules first, then bid projects accordingly



What is “Like-for-Like”?

A **lumen-for-lumen retrofit** is an energy-efficiency lighting upgrade where older lighting is replaced with higher-efficacy equipment that **reduces watts** while maintaining **approximately equivalent light output and lighting levels for the same application/space**.

Fixture quantity or layout may vary, as long as the project does not constitute a major lighting redesign that significantly alters light levels or space use.

NOT CONSIDERED LUMEN-EQUIVALENT:

- Intentionally reducing lighting levels below appropriate standards
- Using significantly lower lumen fixtures that compromise visibility or safety
- Reducing fixture quantity as a substitute for lumen reduction
- Changing lighting design intent (e.g., general lighting → accent lighting)

These scenarios violate like-for-like requirements and may require Custom or Major Renovation review.

Express Incentive

Express allows you to better provide a bid for projects while on site!

Incentive table drives project value.

| INCENTIVES FOR EXPRESS LIGHTING SYSTEM RETROFITS | | | |
|--|--------------------------|-----------------------------------|-----------------------|
| Measure | Lighting Category | Eligibility Requirements | Customer Incentive |
| Interior Lighting System Retrofit | New Fixture/Retrofit Kit | Without Controls | \$0.75/Watt Installed |
| | | Plug and Play Controls Ready | \$1.00/Watt Installed |
| | | Networked Lighting Controls | \$1.25/Watt Installed |
| | | Luminaire Level Lighting Controls | \$1.75/Watt Installed |
| Exterior Lighting System Retrofit | New Fixture/Retrofit Kit | Without Controls (up to 285 W) | \$1.20/Watt Installed |

How to Process an Express Project



Admin:

| | |
|------------------------|-----------|
| Project ID # | |
| Measure Effective Date | 1/01/2000 |
| Total Incentive | - |
| Total kWh Savings | 0 |

| | | | |
|----------------------------------|---|-----------------------------|----|
| Customer/Site Information | | Project Information | |
| Business or Project Name | 1 | SMBE Eligible | No |
| Contact Name | | Date of Application/Invoice | 3 |
| Contact Email | | Material Costs | |
| Business Type | 2 | Labor Costs | |
| Rate Schedule | | Other Costs | |
| State | | Total Costs | |

| Item | QPL Qual | Location Description | Existing Fixture Type | Fixture Classification | Fixture Wattage | Quantity | Fixture Part Number | Control Part Number | Yearly kW Savings kW/yr | Measure kWh Savings kWh/yr | Measure Incentive with Cap Applied |
|------|----------|----------------------|-----------------------|------------------------|-----------------|----------|---------------------|---------------------|-------------------------|----------------------------|------------------------------------|
| 1 | 4 | | | | | | | | | | |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| 5 | | | | | | | | | | | |
| 6 | | | | | | | | | | | |
| 7 | | | | | | | | | | | |
| 8 | | | | | | | | | | | |
| 9 | | | | | | | | | | | |
| 10 | | | | | | | | | | | |
| 11 | | | | | | | | | | | |
| 12 | | | | | | | | | | | |

5 Submit copy of tool with required docs

- 1 Enter project name and customer info
- 2 Select Business Type and enter rate schedule and state
- 3 Enter invoice date and project costs
- 4 Enter existing and proposed equipment information

Express Project Checklist

1. General Application
2. Lighting tool or Express supplement page
3. IRS Form W-9
4. Invoice with labor and materials itemized
5. Spec sheets/QPLs with model number highlighted; wattage highlighted if using a selectable wattage fixture
6. Controls spec sheet if LLLC, NLC, or Plug & Play Ready



Best Practices

- Products must meet Wattsmart program requirements (DLC listed)
- Verify eligibility before installation
- Accurate documentation ensures smooth processing
- Use Express Tool to submit projects
- Follow project checklist carefully
- Ensure all required documentation is included

Introducing SMBE (Small & Medium Business Express)



- Same process as Express
- Designed for verified small and medium business customers
- Simplified participation for eligible customers

SMBE Checklist & Eligibility



Review SMBE project checklist



Live eligibility demo during training

PROJECT CHECKLIST

1. General Application
2. Lighting tool
3. Invoice with labor and materials itemized
4. Spec sheets/QPLs with model number highlighted; wattage highlighted if using a selectable wattage fixture
5. Controls spec sheet if LLLC, NLC, or Plug & Play Ready

Calculated Path

- Best for projects with higher complexity or savings
- Higher baselines (HOs or HIDs)
- LED baseline projects
- Exterior lighting exceeding 285W
- Controls-only projects



HVAC and Mechanical Incentives

TOP 3 INCENTIVES (TO START WITH)



Unitary Commercial A/Cs

Heat Pumps



VRF

Variable Refrigerant Flow



ARC

Advanced Rooftop Unit Controls

BONUS



Bonus

Thermostats

HVAC EQUIPMENT

| | |
|---|------------------------------|
| Unitary Commercial Air Conditioners – Air Cooled Split or Packaged Systems | \$50 - 75 per ton |
| Unitary Commercial Air Conditioners – Water or Evaporatively Cooled | \$50 per ton |
| Unitary Commercial Heat Pumps – Air Cooled | \$50 per ton |
| Unitary Commercial Heat Pumps – Water Cooled, Ground Source or Groundwater Source | \$50 per ton |
| Packaged Terminal Air Conditioner (PTAC) | \$25 per ton |
| Packaged Terminal Heat Pump (PTHP) | \$50 per Ton |
| VRF – Air Cooled | \$125 per ton |
| VRF – Water Cooled | \$125 per ton |
| Heat Pump Loop | \$125 per ton |
| Evaporative Coolers | \$0.06 per CFM |
| Indirect-Direct Evaporative Cooling (IDEC) | \$0.15/kWh of annual savings |
| Chillers | \$0.15/kWh of annual savings |

ADVANCED ROOFTOP CONTROLS (ARC)

| | |
|--|--------------------|
| Advanced Rooftop Unit Control (Retrofit Gas-Fired RTU) | \$500 - 4500 / RTU |
| Advanced Rooftop Unit Control (New Gas-Fired RTU) | \$400 - 2800 / RTU |
| Advanced Rooftop Unit Control (Retrofit Heat Pump RTU) | \$500 - 6500 / RTU |
| Advanced Rooftop Unit Control (New Heat Pump RTU) | \$400 - 4000 / RTU |
| Advanced Rooftop Unit Control (DCV only) | \$300 - 800 / RTU |

ADVANCED ROOFTOP CONTROLS (ARC)

| | | |
|---|---------------------|--------------------|
| Electronically Commutated Motor (ECM) – Retrofit only | HVAC Application | \$100 / horsepower |
| VFD | HVAC Fans and Pumps | \$200 / horsepower |

HVAC and Mechanical Incentives





Engine Block Heater Controllers

New engine block heater controllers offer multiple benefits:

- Energy savings – less run time means less energy.
- Fewer emissions – promotes better air quality.
- Quick payback – pays for itself in 1 to 2 seasons!
- Cost savings – saves an **average of \$96** per vehicle per year. (Based on average use.)



What to Look Forward to in 2026



TRADE ALLY SPIFF
OPPORTUNITIES



CONTINUED PROGRAM
SIMPLIFICATION



EXPANDED ENGAGEMENT
AND INCENTIVES

Awards & Recognition

- Pro Network recognition
- Small Business Enhanced (SBE) participation awards
- Celebrating Trade Ally success



Pro Network Award 2025

4 3 6 , 2 0 3

kWh savings



Pro Network Award 2025

1 5 6 , 8 0 1

kWh savings



Sunlight Electric



Pro Network Award 2025

3 6 6 6 7 4

kWh savings



Small Business Trade Ally Award 2025

4 2 1 , 1 5 8

kWh savings

Hatch Lighting

Celebrating 70 Years



Popular Non-Lighting Projects

Incentives for
Pumps, Fans, Doors and Forklifts

(Irrigation, Farm & Dairy, Refrigeration & More)



Avenly Reid
Energy Efficiency Engineer

Wattsmart® Business How?

Call to confirm eligibility & discuss projects



AVENLY REID

Avenly.Reid@CascadeEnergy.com

(801) 383-2501



WATTSMART®



Wattsmart[®] Business Listed Incentive Categories



IRRIGATION



FARM & DAIRY



COMPRESSED AIR



REFRIGERATION &
DISTRIBUTION

Wattsmart[®] Business Incentive Rates

Incentives paid to your customers based on the annual kWh energy savings of their projects

| Capital Projects | ID |
|------------------|-------------|
| Incentive | \$0.15/ kWh |
| Project Cost Cap | 70% |
| Payback Cap | 1 year |



Industrial Facilities *(by a show of hands)*

Refrigeration, Distribution and Storage

ADAPTIVE REFRIGERATION CONTROLS

- In Idaho: \$0.15 per kWh annual savings (caps may apply)
- Evaporator fan cycling
- Defrost control
- Typical incentive 50% to 70% of cost



Refrigeration, Distribution and Storage

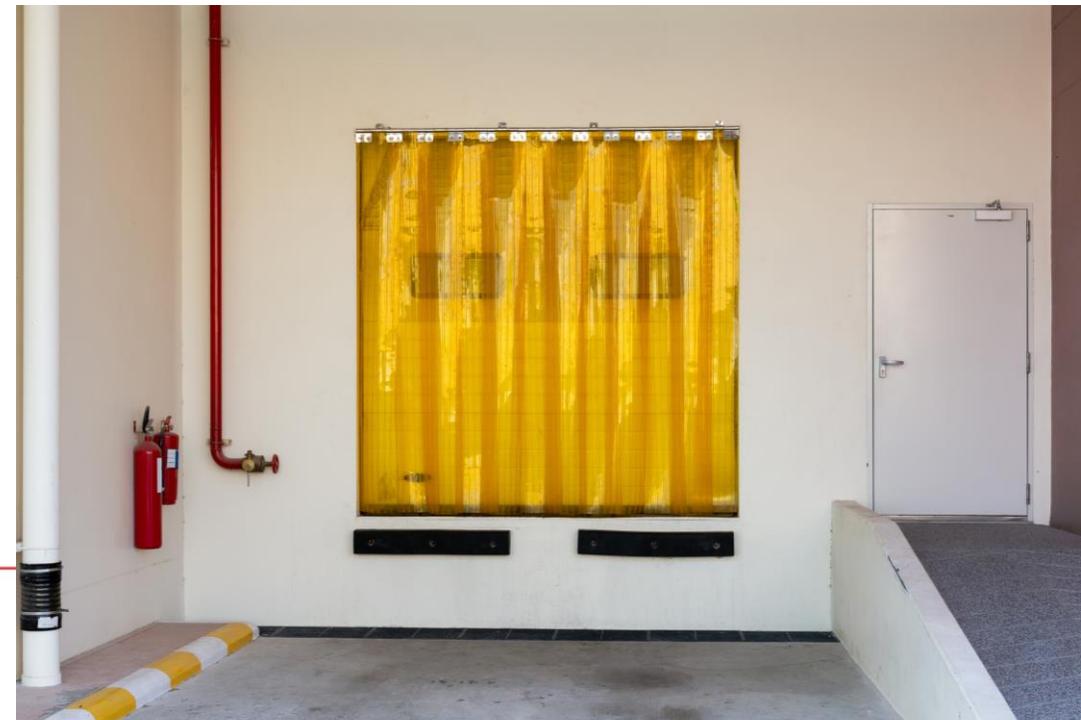
HIGH SPEED DOORS

- In Idaho: \$0.15 per kWh annual savings (caps may apply)
- Typical incentive 25% to 50% of total cost

The space conditioning equipment on each side should be substantially different.

A couple of simple examples for circumstances where the door could be incentivized:

- **An HSD separating a freezer and a dock or cooler in a cold storage.** The refrigerant suction temperature serving the evaporators in each room is different (lower in the freezer).
- **An HSD separating an air-conditioned space from outside.**



Opportunities for VFD Incentive

COMMON VFD OPPORTUNITIES

- Pumps: water, glycol, slurry
- Dust collection: fans and blowers
- Evaporator, condenser fans
- Refrigeration compressors
- Dairy fans

REPLACE OLD DRIVES

- Over 15 years old, -or-
- End of life and never received incentive (any age)



Compressed Air Incentives

VFD AIR COMPRESSORS

- Up to 75 hp single compressor are eligible for post-install rebate
- Savings from \$1,500 to as much as \$9,000 / yr
- Incentive calculated at \$0.15/kWh of savings (caps may apply)





Agriculture *(by a show of hands)*

Wattsmart® Business Irrigation Pump Example – 40 hp Pump VFD

Pump sometimes serves 2 fields,
sometimes only 1

Cost: \$8,000

Incentive: \$3,954 (49% of cost)

Net Cost: \$4,046

Energy Reduction: 18,474 kWh/year

Annual Savings: \$1,293 per year

Payback: 3.1 years



Is a VFD Right for Your Pump?

- Is the pump oversized?
- Is it throttled?
- Is there more than one field?
- Pumping level in well varies?



Other Irrigation Upgrades

| Type | Price |
|--|--------------------|
| Sprinklers (Portable Systems) – rotators, spray-type, impacts replacing same design flow or less | \$0.50 each |
| Nozzles, flow controlling nozzles | \$1.50 each |
| Gaskets and drains | \$2 each |
| Pivot sprinkler package | \$2 - \$7 per drop |



Wattsmart® Business Example – Regulators and Low-Pressure Sprinklers



*Non-energy benefits – water savings, consistent watering,
yield improvement*

Replace 64 worn regulators & low pressure sprinklers
on MESA with new regulators & sprinklers

| | |
|-----------------|---------------|
| Cost: | \$2,159 |
| Incentive: | \$256 |
| <hr/> Net Cost: | <hr/> \$1,903 |

Energy Reduction: 4,599 kWh/year
Annual Savings: \$322 per year
Payback: 5.9 years

Irrigation – Details

IMPORTANT RESTRICTIONS:

1. **Retrofit installations only** – not brand new systems which will have new components anyway.
(Except VFDs – those can be on new systems. Note: Pivot Conversions)
2. **Incentives are limited to mobile systems** – wheel lines, hand lines, pivots, linears. Fixed-in-place systems are not eligible.
(Except VFDs – those can be on fixed-in-place systems)
3. **Incentive caps: 1 yr payback or 70% project cost**
(Pump VFD projects only)



Farm & Dairy Upgrades



Vacuum Pump VFD
Retrofit Only
\$165 per hp



Potato or Onion Fan VFD
\$175/ fan hp



Milk Precooling with Well
Water Retrofit Only
\$0.15 per kWh
annual savings



Heat Recovery -
Refrigeration Units
\$0.15 per kWh
annual savings

Farm & Dairy Upgrades

- High efficiency circulating fans
(Amount depends on fan diameter)
- High efficiency ventilation fans
(Amount depends on fan diameter)
- Programmable ventilation controllers
(\$20 per fan controlled)
- Chiller upgrade
(custom projects, \$0.15/kWh annual savings)

| EQUIPMENT TYPE | EQUIPMENT CATEGORY | MINIMUM EFFICIENCY REQUIREMENT | INCENTIVE |
|--|--------------------|---|-----------|
| High Efficiency Circulating Fan (See note 2) | 12-23" Diameter | Fan must achieve an efficiency level of 11 cfm/watt | \$25/fan |
| | 24-35" Diameter | Fan must achieve an efficiency level of 18 cfm/watt | \$35/fan |
| | 36-47" Diameter | Fan must achieve an efficiency level of 18 cfm/watt | \$50/fan |
| | ≥ 48" Diameter | Fan must achieve an efficiency level of 25 cfm/watt | \$75/fan |
| High Efficiency Ventilation Fan (See note 2) | 12-23" Diameter | Fan must achieve an efficiency level of 11 cfm/watt | \$45/fan |
| | 24-35" Diameter | Fan must achieve an efficiency level of 13 cfm/watt | \$75/fan |
| | 36-47" Diameter | Fan must achieve an efficiency level of 17 cfm/watt | \$125/fan |
| | ≥ 48" Diameter | Fan must achieve an efficiency level of 19.5 cfm/watt | \$150/fan |

Energy Management Projects

LOW & NO-COST PROJECTS

(\$0.02 per kWh Energy Savings)

- Compressed air discharge pressure reduction
- Setpoint adjustments
 - Fan speeds
 - Pump pressure
 - Idle time
- Pump reconditioning and impeller changes



Irrigation Incentive Application – Idaho

To apply for Wattsmart Business incentives:

1. Review the measure descriptions below to ensure that equipment meets eligibility criteria.
 2. Purchase and install equipment. Complete and sign this application form (front and back). Attach a copy of invoice(s) or sales receipt(s). Also attach either a copy of a recent Rocky Mountain Power bill or write account number or meter number in the space below.
 3. Fax, mail or email this form together with IRS Form W-9 to the address shown at end of form within six months of equipment purchase. Please allow 6 weeks for delivery of check.
- Incentives below are available for retrofit installations only, where new items replace existing. The incentive check will be issued to the Participant name given below unless a third-party payment release is completed and submitted with this application. If you wish the incentive check to be made out to a third party, attach the completed third-party release and check here:

Send completed application by mail, fax, or email to:

Email wattsmartbusiness@rockymountainpower.net

Mail Wattsmart Business
2162 West Grove Parkway, Suite 210
Pleasant Grove, UT 84062

Fax 503-282-0177

For information or assistance with this application, please call 801-642-4472

| PARTICIPANT INFORMATION Participant is (check all that apply) <input type="checkbox"/> Customer <input type="checkbox"/> Electricity User <input type="checkbox"/> Facility Owner | | | | | | |
|---|--|----------------------|--|--|--|--|
| Participant name (if account holder, name on Rocky Mountain Power bill): | | Contact: | | Title: | | |
| Contact cell or telephone: | Fax: | Email: | | | | |
| Mailing address: | | City: | State: | Zip: | | |
| PROJECT SITE INFORMATION where items are installed | | | | | | |
| Address where items installed: | | | City: | State: | Zip: | |
| Field name or #: | Acres: | Crop (current year): | Installation date: | Dealer: | | |
| Account # or meter # where installed: | Pump electrically driven? <input type="checkbox"/> Yes <input type="checkbox"/> No | Pump hp: | Water source: <input type="checkbox"/> Surface <input type="checkbox"/> Well | Pump type: <input type="checkbox"/> Centrifugal <input type="checkbox"/> Turbine | System type: <input type="checkbox"/> Wheel line <input type="checkbox"/> Pivot or Linear <input type="checkbox"/> Hand line <input type="checkbox"/> Portable Main Line | |

QUALIFYING CRITERIA. To confirm eligibility, please review and check off:

- Equipment below is installed on linear, pivot, wheel line, or hand line system. Fixed-in-place systems are not eligible.
- Equipment has been installed at the site identified above. Application is submitted within 6 months of purchase.
- Nozzles, sprinklers and regulators are of equal or lesser flow than those being replaced.
- Incentives have not been received for these components on the affected irrigation system(s) in the past 5 years.

| For Wheel lines, Hand Lines, or other Portable Systems - Retrofit Only (not New Construction) | | | |
|--|-----|----------------|-------|
| Incentive Description | Qty | Incentive | Total |
| 1. New rotating sprinkler replacing worn or leaking impact or rotating sprinkler | | \$0.50 | \$ |
| 2. New impact sprinkler (including nozzle) replacing worn or leaking impact sprinkler | | \$0.50 | \$ |
| 3. New nozzle replacing worn nozzle of same design flow or less on existing sprinkler | | \$1.50 | \$ |
| 4. New gasket replacing leaking gasket - includes main line valve or section gasket, seal or riser cap (dome disc) | | \$2.00 | \$ |
| 5. New drain replacing leaking drain | | \$2.00 | \$ |
| 6. Cut and press or weld pipe repair of leaking wheel line, hand line or portable main line | | \$8.00 | \$ |
| 7. New or rebuilt wheel line leveler replacing leaking or malfunctioning leveler | | \$1.00 | \$ |
| Sprinkler Packages for Pivots and Linears - Retrofit Only (not New Construction), per drop | | | |
| 8. Replacement - High Pressure (Impact Sprinklers) | | \$7.00 | \$ |
| 9. Replacement - MESA (Mid-Elevation Spray Application) | | \$4.00 | \$ |
| 10. Replacement - LESA/LEPA/MDI (Low-Elevation Spray or Precision Application) | | \$2.00 | \$ |
| 11. Upgrade - High Pressure (Impact Sprinklers) to MESA | | \$7.00 | \$ |
| 12. Upgrade - High Pressure (Impact Sprinklers) to LESA/LEPA/MDI | | \$7.00 | \$ |
| 13. Upgrade - MESA to LESA/LEPA/MDI | | \$5.00 | \$ |
| For Any Type Irrigation System - Retrofit or New Construction | | | |
| 14. Irrigation pump Variable Frequency Drive (VFD) for new pump or existing pump. Incentive is paid at the rate of \$0.15 per kWh of annual savings. Please call for assistance with incentive determination. Incentive is capped at 70% of project cost, and incentives will not be available to reduce energy efficiency project simple payback below one year. Energy savings and costs are subject to Pacific Power approval. | | \$0.15 per kWh | \$ |
| Grand Total | | | \$ |

Important Notes: Except for #14 pump VFD, fixed-in-place systems are not eligible. For #1 through #7 incentive is limited to two items per irrigated acre. Sprinkler package includes new sprinkler together with regulator, where applicable

Application Process

1. Call to confirm eligibility
2. Complete application (paper or online)
3. Purchase equipment
4. Send in a copy of invoices or receipts

Incentives for Common Upgrades

Incentive checks are mailed ~4 weeks after your installation is complete and the necessary information has been received by our team

General Application

| PARTICIPANT INFORMATION | | | |
|--|--|------------------------|----------------|
| <i>(Check will be issued to the participant business name and address listed below unless the payment release section below has been filled out)</i> | | | |
| Participant is (check all that apply) <input type="checkbox"/> Customer <input type="checkbox"/> Facility owner <input type="checkbox"/> Tenant/Electricity user | | | |
| Participant business name (as shown on IRS Form W-9): | | | |
| Mailing address: | City: | State: | Zip: |
| Contact name: | Contact title: | | |
| Contact telephone number: | Cell number: | Contact email address: | |
| PROJECT SITE INFORMATION | | | |
| Facility/Project name: | | | |
| Facility address: | City: | State: | Zip: |
| Commercial/Industrial electrical account #: | - | | Rate schedule: |
| Electric meter number - seven to nine digits (if multiple meters at site only enter one): | Customer name (as shown on bill): | | |
| Please provide a description of your project so we may better help you: <input type="checkbox"/> Lighting Retrofit <input type="checkbox"/> Listed Equipment Incentives <input type="checkbox"/> New Construction/Major Renovation <input type="checkbox"/> Custom or Energy Management Incentives <input type="checkbox"/> Other: | Additional project information (scope and schedule): | | |
| INCENTIVE ASSIGNMENT <i>(Complete only if incentive is to be assigned to someone other than participant above)</i> | | | |
| Check should be made out to: | | | |
| Mailing address: | City: | State: | Zip: |
| Contact name: | Contact telephone: | | |
| APPLICATION ACKNOWLEDGMENT | | | |
| By my signature below, I certify that all information provided for participation will be accurate including but not limited to supplemental material and claims of participant and equipment information. I confirm I have read, understand and agree with the terms and conditions and agree to be bound by them. I authorize Rocky Mountain Power to provide my electric account information, this application and the attached W-9 to consultants associated with the Wattsmart Business program. | | | |
| _____ Signatory name & title (please print) | _____ Participant signature | _____ Date | |
| 12/09/2025;ID/UT/WY | | | |
| Wattsmart is registered in U.S. Patent and Trademark Office | | | |

Custom Project Process

Call to confirm eligibility & discuss project details

Avenly Reid

Avenly.Reid@CascadeEnergy.com

(801) 383-2501



Commercial and Industrial Energy Efficiency and Demand Response Program

Cheryl Tuning
Sheree Willhite

Our Service Area

IDAHO

OREGON

More than
650,000
customers

- ◆ HYDROELECTRIC FACILITIES
- NATURAL GAS FACILITIES
- ▲ THERMAL FACILITIES
- ▼ DIESEL FACILITIES
- BATTERY STORAGE



NORTH VALMY ▲

**Reliable.
Affordable.
Clean.**



Doing Business with Us



BUSINESS PRICES
30% BELOW
THE NATIONAL AVERAGE

\$1.4 MILLION

TOTAL GIVING IN 2024

(Community Contributions,
Employee Community Funds
and Vehicle Donations).



\$12.8 MILLION IN INCENTIVES

awarded to business customers
who participated in energy-
saving programs in 2024.



WE KEEP THE LIGHTS ON
99.9%
OF THE TIME.

Energy Efficiency

- Helps customers use energy wisely
- Helps provide reliable, affordable energy
- Deferred or delays need for large financial investments in new resources.
- PUC regulation has directed us to go after all cost-effective energy efficiency





RESIDENTIAL



BUSINESS



IRRIGATION

Incentives for Commercial and Industrial Customers

- Energy Efficiency Offerings
 - Retrofits and Small Business Lighting
 - New Construction/Major Renovations
 - Professional assistance incentive for third party architects and engineers
 - Multifamily (Retrofit or New Construction)
 - Professional assistance incentive for third party architects and engineers
 - Custom Projects
 - Support available with scoping or detailed assessments
- Demand Response
 - Flex Peak



Retrofits Guidelines



Pre-approval is needed before starting a project with an estimated incentive of \$2,000 or more and all projects implementing multiple or networked lighting control strategies



Lighting projects need a licensed electrical contractor and the use of the lighting tool



Non-lighting projects need to reference specifications section on worksheets



Third-party incentives

Retrofits Application Process

Pre-approval

Step 1

- Update/edit the lighting tool or non-lighting application and worksheet based on installation
- Print application and obtain customer signature/date
- Gather manufacturer spec sheets for installed products

Step 2

- Submit to lighting@idahopower.com or retrofit@idahopower.com

Step 3

- Idaho Power will review and send pre-approval via email

Payment

Step 1

- Update/edit the lighting tool or non-lighting application and worksheet based on installation
- Print application and obtain customer signature/date
- Gather manufacturer spec sheets for installed products
- Gather invoices

Step 2

- Submit to lighting@idahopower.com or retrofit@idahopower.com

Step 3

- Idaho Power will review and send payment

Retrofits Lighting Measures

| MEASURE | INCENTIVE |
|---|------------------------------------|
| HID replacement lamp | \$0.26 per watt saved |
| Pin-base LED | \$0.12 per watt saved |
| LED tubes (Type A, B, C and DM) | \$6.00 per lamp |
| LED new fixture | \$0.22 per kWh saved |
| LED new fixture with integrated controls | \$0.25 to \$0.31 per kWh saved |
| LED level 2 retrofit kit | \$0.22 per kWh saved |
| LED level 2 retrofit kit with integrated controls | \$0.29 to \$0.31 per kWh saved |
| LED level 1 retrofit kit | \$0.14 per kWh saved |
| LED level 1 retrofit kit with integrated controls | \$0.17 to \$0.23 per kWh saved |
| LED sign lighting | \$0.20 per kWh saved |
| LED exit sign | \$40 per fixture less than 5 watts |
| Lighting controls added to existing fixtures | \$15 to \$35 per unit |
| Refrigerated Case Lighting | \$0.12 to \$0.15 per kWh |

Important:
Refer to the standard
incentive sheet for
specifics

Non-lighting Prescriptive Program

- HVAC
 - Controls
- Food Service
- Building shell
- Other
 - Compressed air equipment
 - Dairy/agriculture
 - Motor
 - Fans
 - Laundry
 - Pool Covers



Retrofits – HVAC Measures

*Indicates the incentive is available in Idaho only. Visit idahopower.com/retrofits to learn more.

| MEASURE | INCENTIVE |
|--|-----------------------|
| Air-cooled air conditioning units* | \$85 or \$110 per ton |
| Air conditioning tune-up, >= 3-ton units | \$25 per ton |
| Air-cooled heat pump units that meet CEE Tier 1* | \$110 per ton |
| Air-cooled heat pump units, 5 tons or less that meet CEE Tier 2* | \$130 per ton |
| Water-cooled AC or HP unit units that meet CEE Tier 1* | \$75 per ton |
| Variable refrigerant flow (VRF) units* | \$45 to \$110 per ton |
| Packaged Terminal Air Conditioner or heat pump* | \$50 to \$75 per ton |
| Air-cooled chillers* | \$110 per ton |
| Water-cooled chillers* | \$60 per ton |
| Economizer repair | \$50 per ton |
| Water-side economizer* | \$50 per ton |
| Air-side economizer | \$100 per ton |

Retrofits – HVAC Cont.

| | MEASURE | INCENTIVE |
|--|---|-----------------|
| | Direct evaporative coolers* | \$200 per ton |
| | Indirect evaporative coolers* | \$130 per ton |
| | Evaporative pre-cooler added to air-cooled condenser* | \$30 per ton |
| | Electronically commutated motors (ECM) | \$200 per motor |
| | Hotel/motel control | \$75 per unit |
| | Connected thermostat* | \$150 per unit |
| | Variable-frequency Drive (VFD) on chilled water pumps, condenser water pumps, cooling tower fans, supply, return, outside air and make-up air fans, hot water pumps | \$125 per hp |
| | VFD on potato or onion storage shed ventilation | \$250 per hp |

*Indicates the incentive is available in Idaho only. Visit idahopower.com/retrofits to learn more.

Retrofits – HVAC Controls

| MEASURE | INCENTIVE |
|------------------------------|--|
| Controls—1 strategy | \$60 or \$100 per ton (ID); \$100 per ton (OR) |
| Controls—2 strategies | \$80 or \$150 per ton |
| Controls—3 strategies | \$100 or \$175 per ton |
| Controls—4 strategies | \$120 or \$200 per ton |
| Controls—5 strategies | \$140 or \$225 per ton |

Food Service

| | MEASURE | INCENTIVE | RETROFITS | NEW CONSTRUCTION |
|--|--|---|-----------|------------------|
| | Auto-closers | \$55 to \$400 per door | ✓ | |
| | Anti-sweat heat controls | \$50 per linear ft. | ID only | |
| | ECM motor on compressor head | \$100 per motor | ID only | |
| | Floating head/floating suction pressure | \$160 per hp / \$40 per hp | ID only | |
| | Automatic high-speed door | \$25 to \$100 per ft ² of door opening | ✓ | ✓ |
| | Strip curtain | \$5 per ft ² of door opening | ✓ | |
| | No-heat glass door | \$200 per door | ID only | |
| | Evaporative pre-cooler added to air-cooled condenser | \$30 per ton | ID only | ID only |
| | Defrost coil control | \$50 per unit | ID only | |

Food Service Cont.

| | MEASURE | INCENTIVE | RETROFITS | NEW CONSTRUCTION |
|--|---|-------------------------|-----------|------------------|
| | ENERGY STAR electric oven (combination, convection) | \$180 to \$800 per unit | ✓ | |
| | ENERGY STAR electric fryer | \$150 per unit | ID only | |
| | ENERGY STAR electric steamer | \$30 per pan | ✓ | |
| | ENERGY STAR commercial ice machine | \$100 or \$300 per unit | ✓ | ✓ |
| | ENERGY STAR hot food holding cabinet | \$200 to \$800 per unit | ID only | |
| | On-demand overwrapper | \$100 per unit | ✓ | |
| | Efficient condensers | \$40 per ton | | ID only |
| | VFD on kitchen exhaust or makeup air fan | \$250 per hp | ✓ | ✓ |
| | Refrigerated Case Doors | \$130 per linear ft | ✓ | |

Building Shell

| | MEASURE | INCENTIVE | RETROFITS | NEW CONSTRUCTION |
|--|---------------------------|--------------------------------------|-----------|------------------|
| | Premium windows | \$2.50 per ft ² | ID only | |
| | Reflective roof treatment | \$0.05 per ft ² | ✓ | ✓ |
| | Wall insulation | \$0.40 or \$0.55 per ft ² | ✓ | |
| | Ceiling insulation | \$0.20 per ft ² | ID only | |

Other

| | MEASURE | INCENTIVE | RETROFITS | NEW CONSTRUCTION |
|--|--|---|-----------|------------------|
| | Air compressor VFD, <200 hp | \$200 per hp | ✓ | ✓ |
| | Low-pressure drop filter | \$10 per hp | ✓ | ✓ |
| | No-loss condensate drain | \$200 per unit | ✓ | ✓ |
| | Efficient compressed air nozzle | \$80 per unit | ✓ | ✓ |
| | Cycling refrigerated compressed air dryer | \$3 per CFM | ID only | ID only |
| | ENERGY STAR washer (paired with an electric dryer)* | \$200 per washer, when paired with electric dryer | ✓ | ✓ |
| | High volume low-speed fan | \$2000 per fan | ✓ | ✓ |

Other Continued

| | MEASURE | INCENTIVE | RETROFITS | NEW CONSTRUCTION |
|--|---|----------------------------------|-----------|------------------|
| | Stationary pump-driven circulating block heater for standby generator | \$200 to \$500 per unit | ✓ | ✓ |
| | Wall or engine mounted engine block heater control | \$100 or \$150 per unit | ✓ | ✓ |
| | Notched V-belt | \$25 per hp (max \$50 per motor) | ✓ | ✓ |
| | Synchronous belt | \$25 per hp | ✓ | ✓ |
| | High efficiency battery charger for forklifts | \$200 per unit | ✓ | ✓ |
| | VFD on milking vacuum pump | \$250 per hp | ✓ | ✓ |
| | VFD on dairy milk transfer pump | \$1,500 per VFD | ✓ | ✓ |
| | Pool cover | \$2 per ft ² | ✓ | ✓ |

New Construction and Multifamily Guidelines



Preliminary application required prior to project completion



Final application required within 90 days after project completion



We offer a professional assistance incentive for third-party architects and engineers: 20% up to a maximum of \$5,000 per project

New Construction and Multifamily Process

Pre-application

Step 1

- Prior to project completion
- Application is in Excel format (save it in Excel)
- General project information (pre-application tab only at this point)

Step 2

- Send to newconstruction@idahopower.com or multifamily@idahopower.com

Step 3

- Idaho Power will send email that we have received your pre-application with an assigned project number

Final application

Step 1

- Final application is another tab on the same pre-application you sent in earlier
- Attach invoices, cut sheets, COMcheck and sequence of operation for HVAC controls

Step 2

- Send to newconstruction@idahopower.com or multifamily@idahopower.com

Step 3

- Idaho Power will review and send payment

New Construction Lighting

| MEASURE | INCENTIVE |
|--|--|
| Interior | \$0.10 to \$0.30 per ft ² based on percent better than code |
| Exterior | \$200 per kW saved based on percent better than code |
| Luminaire level lighting controls | \$0.26 per kWh saved for interior lighting; \$0.20 per kWh saved for exterior lighting |
| Occupancy sensors* | \$25 per sensor installed in a space not required by code |
| Exit signs | \$7.50 per sign less than 2 watts |

New Construction – HVAC

*Indicates the incentive is available in Idaho only. Visit idahopower.com/newconstruction to learn more.

| MEASURE | INCENTIVE |
|---|-----------------------|
| Air-cooled air conditioning units* | \$25 to \$50 per ton |
| Air-cooled heat pump units | \$50 to 70 per ton |
| Water-cooled air conditioning units* | \$40 per ton |
| Water-cooled heat pump units* | \$100 per ton |
| Variable refrigerant flow (VRF) units | \$35 to \$100 per ton |
| Air-cooled chillers* | \$80 per ton |
| Water-cooled chillers* | \$40 per ton |
| Water-side economizer* | \$50 per ton |
| Air-side economizer | \$75 per ton |
| Direct evaporative coolers* | \$200 per ton |
| Indirect evaporative coolers* | \$130 per ton |
| High-volume, low-speed fan | \$2,000 per fan |
| Evaporative pre-coolers on air-cooled condensers* | \$30 per ton |

New Construction – Controls

| | MEASURE | INCENTIVE |
|--|--|---------------|
| | Controls—1 strategy* | \$60 per ton |
| | Controls—2 strategies | \$80 per ton |
| | Controls—3 strategies | \$100 per ton |
| | Controls—4 strategies | \$120 per ton |
| | Guest room energy management system | \$50 per unit |
| | HVAC variable speed drives (VSD) | \$125 per hp |
| | Kitchen hood (VSD) | \$250 per hp |
| | Onion/potato shed ventilation (VSD) | \$250 per hp |

Multifamily Program

- Launched Nov 1, 2023
- Retrofits and New Construction/Major Renovations
- Five Dwelling Units or more per building
- Program includes
 - Dwelling Unit Measures
 - Common/Commercial Measures



idahopower.com/multifamily

Multifamily – Dwelling Units

| | MEASURE | INCENTIVE |
|--|--|-------------------------|
| | Ductless Heat Pumps | \$125 per ton |
| | Air-source heat pump units | \$75 to \$125 per ton |
| | Packaged Terminal Units (PTAC and PTHP) | \$25 to \$100 per ton |
| | ENERGY STAR [®] Continuous Exhaust Fans | \$25 per unit |
| | ENERGYSTAR [®] Most Efficient Manual Exhaust Fans | \$25 per unit |
| | Reflective Roof Treatment | \$0.05 per sq ft |
| | ENERGY STAR [®] Smart Thermostats | \$30 per unit |
| | Efficient Windows (must be electric heat, 3 stories or less) | \$0.25 to \$1 per sq ft |
| | Low-e Storm Windows (must be electric heat, retrofit) | \$1 per sq ft |

Green Motors

MEASURE

INCENTIVE

Green Rewind

\$1 per hp as a credit on invoice, \$1 per hp to the service center

- Green Rewind ensures the motor returns to its original efficiency
- Motors between 15-5,000 HP are eligible*
- Service centers throughout service area certified by EASA to perform green rewinds
- Customers and Service centers are each paid \$1 per hp for each Green Rewind



*Some motors may not qualify due to extenuating circumstances, such as a damaged stator or rotor.

Not on the Menu?



Does it use electricity?

What is my Potential?

SCOPING ASSESSMENT

DETAILED ASSESSMENT

I have a savings project in mind

STREAMLINED CUSTOM

CUSTOM PROJECT



Not on the Menu?

SCOPING ASSESSMENT

FREE evaluation of energy-saving opportunities from Idaho Power engineers or contracted energy experts.

DETAILED ASSESSMENT

Contract between the customer and consultant. Customer reimbursed 75% of the cost of the study (up to \$12,500).

STREAMLINED CUSTOM

Spreadsheet-based tools for analysis of custom efficiency measures and prescriptive measures for process VFDs and refrigeration controllers.

CUSTOM PROJECT Capital Project

\$0.20 per annual kWh saved, up to 70% of the project cost.

CUSTOM PROJECT Energy Management

\$0.025 per annual kWh saved up to 100% of the project costs.

Written
pre-approval is
required



INTEGRATED DESIGN LAB

University of Idaho



Design services

Training

Energy resource library

Literature

Technical Training



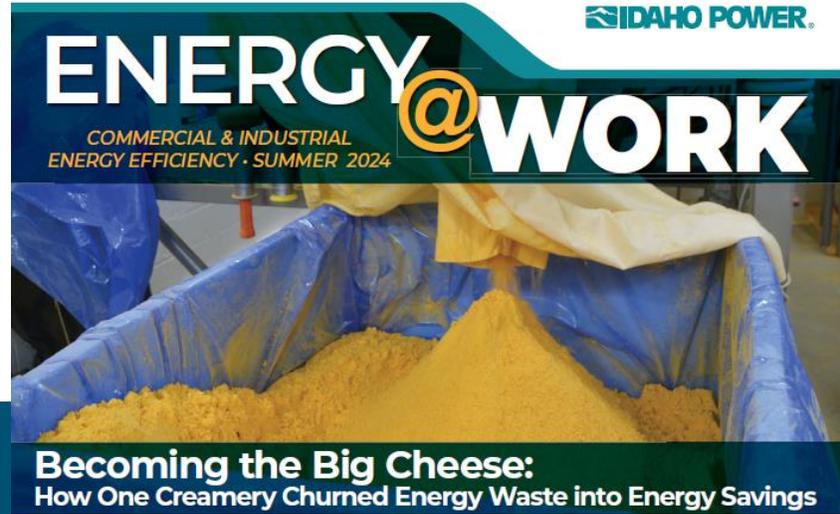
“We have definitely applied a lot of the cost savings opportunities to our system. I can say that we are learning a lot more about different power saving opportunities that we did not know existed in our system.”

-Ryan Baumann, City of Twin Falls

idahopower.com/training
(208) 388-5099
training@idahopower.com

Energy @Work Newsletter

Quarterly e-newsletter



Becoming the Big Cheese: How One Creamery Churned Energy Waste into Energy Savings

Did you know Idaho is the third largest dairy-producing state in the country? Local dairy farms and reliable, affordable energy from Idaho Power help Commercial Creamery in their day-to-day operations. Commercial Creamery has been operating for 116 years, and they are a leading producer of cheese powder, specialty dairy powders, and seasonings. The facility in Jerome, Idaho, is responsible for processing bulk cheese and packaging.

To help their business run smoothly and more efficiently, they have participated in Idaho Power's Custom Projects energy efficiency program. Their participation in the program saves over 197,000 kilowatt-hours (kWh) a year – enough energy to power 17 average residential homes in Idaho Power's service area for one year.

William Gilmartin, Commercial Creamery owner, says that "operating a family business in today's inflationary context is hard enough as it is, but having a partner like Idaho Power makes facility maintenance and upgrade investments a little easier to sell to stakeholders. We are experts in manufacturing cheese powder. We are not experts in the detailed workings of motors and electrical systems that power industrial equipment. We need support from folks like Idaho

Power's Key Account Energy Advisor, Leo Sanchez to communicate how to gain access to Idaho Power resources and energy efficiency incentives".

Energy efficiency is a cost-effective way for dairy processors to reduce costs, improve safety, meet sustainability goals, enhance quality, and increase productivity and profitability. Commercial Creamery received an incentive for their energy saving efforts by making updates to their control systems, variable-frequency drives (VFD), and control equipment. The updates allowed for automation, replacing the more energy intensive manual operations. This is the first of multiple planned phases of energy saving upgrades at Commercial Creamery.

"As a firm turning 116 years old this year, we often emphasize the idea of stewardship. So, for Commercial Creamery, energy efficiency boils down to being good stewards of a local resource and not wasting unnecessary energy on a process that can be performed with less energy. We strive to constantly analyze our systems and invest in automation that results in less consumption and less waste."
-William Gilmartin
Commercial Creamery Owner



Program Resources

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Savings For Your Business

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- Energy Efficiency Advisory Group
- Energy Efficiency Program Reports
- Savings For Your Home
- Savings For Your Business
- Additional Business Resources
- Business Tips
- Commercial/Industrial Training
- Custom Projects
- Flex Peak
- Irrigation Programs
- Multifamily Energy Efficiency Program
- New Construction and Major Renovations
- Retrofits
- Small Business Lighting

| | |
|---|---|
| New Construction and Major Renovations Major renovations, additions, expansions or change-of-space use. Learn more | Retrofits Lighting or specific equipment upgrades in existing facilities. Learn more |
| Multifamily Energy Efficiency Program Incentives for multifamily projects with five or more dwelling units per building. Learn more | Custom Projects Projects not covered under Retrofits or New Construction. Learn more |
| Flex Peak Program Incentives for business customers who can reduce their electric load on a few specific weekday hours. Learn more | Irrigation Programs Energy-saving incentives and techniques for your irrigation system. Learn more |
| Commercial/Industrial Training Training and webinar opportunities about commercial and industrial energy efficiency measures and processes. Learn more | Additional Business Resources Additional tools and resources to help your business save energy and money. Learn more |
| Large Business Portal Near real-time data for primary and transmission service voltage customers. Learn more | Small Business Lighting Lighting incentives for a select group of small business customers. Learn more |

www.idahopower.com/business

www.idahopower.com/retrofits

www.idahopower.com/newconstruction

www.idahopower.com/multifamily

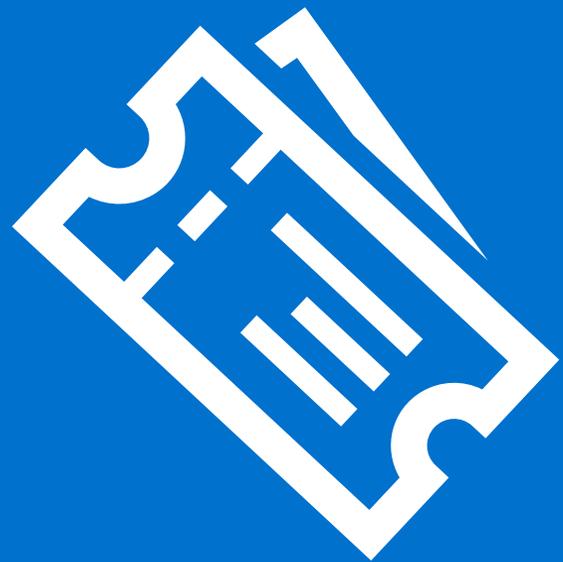
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Closing



Giveaways!

