

Help customers save. Get rewarded.

Increase sales by saving your customers up to \$125 per unit on LED lighting products.

Rocky Mountain Power's Wattsmart[®] Business Program for Midstream Lighting gives your eligible customers an instant incentive at the point of sale, or a credit on their account, for high-efficiency lighting products.

Benefits:

1. Gain a competitive advantage by giving an incentive that motivates customers to purchase efficient, high-margin lighting products.
2. Increase customer satisfaction by providing an instant incentive on the spot, or a credit to their account, with no paperwork for the customer.
3. Streamline applications through an online incentive processing system and receive an incentive repayment within two weeks of application approval.
4. Attain a larger volume of sales from the publicly advertised program.
5. The incentive must be passed through to the customer, increasing transparency and competition in the market.

Required Information:

- ☒ Qualifying installation address or Utah ZIP Code (lamps only)
- ☒ Contractor company name or purchaser contact name
- ☒ Invoice date and number
- ☒ Product sold
- ☒ Quantity
- ☒ Full part number - required only if controls are included
- ☒ Project type (confirm project is retrofit)

Program Eligibility Requirements:

- Distributors and manufacturers who sell high-efficiency lighting products to qualified customers are eligible for this program.
- Distributors must be an approved Wattsmart Business Trade Ally to participate.
- Incentivized products must be installed in a non-residential* location that receives electric service from Rocky Mountain Power or an eligible Utah Rocky Mountain Power ZIP Code (lamps only).
- Valid address is required to receive the full incentive.
- Quantity limits for fixtures apply. Lamp purchases without full address are subject to quantity limits and lower incentive.**

Note that fixtures with LLLC controls must have fixture listed by DLC, must have the LLLC control listed by DLC, and must have daylight dimming and occupancy sensing active.

*If the project is a [multifamily project](#) or is participating in the [Whole Building new construction and major renovation program](#), it does not qualify for midstream incentives.

**Lamp purchases submitted with ZIP Code only are subject to a daily sales limit of 300, per project. Fixture incentives are limited to the daily sale of 10 exterior lighting fixtures and 30 interior lighting fixtures per project category and unique installation address.

UTAH INCENTIVES FOR LAMPS

PRODUCT CATEGORY		DESCRIPTION	WATTAGE RANGE	CUSTOMER PASS-THROUGH INCENTIVE (\$)/UNIT (ZIP CODE ONLY)	CUSTOMER PASS-THROUGH INCENTIVE (\$)/UNIT (FULL ADDRESS)
CFL LED Replacement Lamp		PLC compact fluorescent to LED replacement lamps	0-11 W	\$2	\$2.50
			12 W+	\$3.50	\$4.50
		PLL long twin tube to LED replacement lamps	All	\$4.50	\$5.50
TLED Linear Replacement Lamp		Linear fluorescent replacement lamps (Type A, B, C and A/B hybrid in T5 or T8)	0-19 W	\$2.50	\$3
			20 W+	\$3	\$4
HID LED Replacement Lamp		Mogul and Medium base HID to LED replacement lamps (Type B and C only)	0-39 W	\$16	\$20
			40-74 W	\$28	\$35
			75-109 W	\$40	\$50
			110-239 W	\$56	\$70
			240 W+	\$80	\$100

UTAH INCENTIVES FOR FIXTURES & RETROFIT KITS

PRODUCT CATEGORY		DESCRIPTION	WATTAGE RANGE	CONTROL REQUIREMENTS	CUSTOMER PASS-THROUGH INCENTIVE (\$)/UNIT (FULL ADDRESS)
LED Troffer		Replacements for 1x4, 2x2, 2x4 luminaires	0-40 W	No Control	\$14
				With Occupancy Sensor	\$19
				With Occupancy Sensor and Daylight Sensor	\$24
				With Luminaire Level Lighting Controls	\$34

UTAH INCENTIVES FOR FIXTURES & RETROFIT KITS

PRODUCT CATEGORY		DESCRIPTION	WATTAGE RANGE	CONTROL REQUIREMENTS	CUSTOMER PASS-THROUGH INCENTIVE (\$)/UNIT (FULL ADDRESS)
LED Troffer		Replacements for 1x4, 2x2, 2x4 luminaires	41 W+	No Control	\$25
				With Occupancy Sensor	\$30
				With Occupancy Sensor and Daylight Sensor	\$40
				With Luminaire Level Lighting Controls	\$45
LED Wraps & Strips		Replacements for direct linear ambient luminaires	0-40 W	No Control	\$11
				With Occupancy Sensor	\$15
				With Occupancy Sensor and Daylight Sensor	\$19
				With Luminaire Level Lighting Controls	\$27
			41 W+	No Control	\$25
				With Occupancy Sensor	\$35
				With Occupancy Sensor and Daylight Sensor	\$40
				With Luminaire Level Lighting Controls	\$45
LED Low & High Bay		Replacements for high bay luminaires and low bay luminaires	0-64 W	No Control	\$20
				With Occupancy Sensor	\$30
				With Occupancy Sensor and Daylight Sensor	\$35
				With Luminaire Level Lighting Controls	\$40
			65-119 W	No Control	\$30
				With Occupancy Sensor	\$40
				With Occupancy Sensor and Daylight Sensor	\$45
				With Luminaire Level Lighting Controls	\$50

UTAH INCENTIVES FOR FIXTURES & RETROFIT KITS

PRODUCT CATEGORY		DESCRIPTION	WATTAGE RANGE	CONTROL REQUIREMENTS	CUSTOMER PASS-THROUGH INCENTIVE (\$)/UNIT (FULL ADDRESS)
LED Low & High Bay		Replacements for high bay luminaires and low bay luminaires	120-199 W	No Control	\$45
				With Occupancy Sensor	\$55
				With Occupancy Sensor and Daylight Sensor	\$60
				With Luminaire Level Lighting Controls	\$65
			200-284 W	No Control	\$70
				With Occupancy Sensor	\$80
				With Occupancy Sensor and Daylight Sensor	\$85
				With Luminaire Level Lighting Controls	\$90
			285 W+	No Control	\$100
				With Occupancy Sensor	\$110
				With Occupancy Sensor and Daylight Sensor	\$115
				With Luminaire Level Lighting Controls	\$120
LED Exterior		Replacements for: pole/arm, wall mounted, landscape accent, flood and spot; includes specialty	0-39 W	No Control	\$11
				With Motion Sensor	\$17
				With Luminaire Level Lighting Controls	\$19
			40-74 W	No Control	\$40
				With Motion Sensor	\$50
				With Luminaire Level Lighting Controls	\$55
			75-109 W	No Control	\$40
				With Motion Sensor	\$58
				With Luminaire Level Lighting Controls	\$75

UTAH INCENTIVES FOR FIXTURES & RETROFIT KITS

PRODUCT CATEGORY		DESCRIPTION	WATTAGE RANGE	CONTROL REQUIREMENTS	CUSTOMER PASS-THROUGH INCENTIVE (\$)/UNIT (FULL ADDRESS)
LED Exterior		Replacements for: pole/arm, wall mounted, landscape accent, flood and spot; includes specialty	110-239 W	No Control	\$84
				With Motion Sensor	\$95
				With Luminaire Level Lighting Controls	\$100
			240 W+	No Control	\$110
				With Motion Sensor	\$120
				With Luminaire Level Lighting Controls	\$125
LED Parking Garage		Replacements for parking garage luminaires	0-49 W	No Control	\$17
				With Motion Sensor	\$23
				With Motion Sensor and Daylight Sensor	\$29
				With Luminaire Level Lighting Controls	\$41
			50-89 W	No Control	\$31
				With Motion Sensor	\$42
				With Motion Sensor and Daylight Sensor	\$52
				With Luminaire Level Lighting Controls	\$70
			90-134 W	No Control	\$60
				With Motion Sensor	\$80
				With Motion Sensor and Daylight Sensor	\$85
				With Luminaire Level Lighting Controls	\$90

UTAH INCENTIVES FOR FIXTURES & RETROFIT KITS

PRODUCT CATEGORY		DESCRIPTION	WATTAGE RANGE	CONTROL REQUIREMENTS	CUSTOMER PASS-THROUGH INCENTIVE (\$)/UNIT (FULL ADDRESS)
LED Parking Garage		Replacements for parking garage luminaires	135 W+	No Control	\$75
				With Motion Sensor	\$100
				With Motion Sensor and Daylight Sensor	\$110
				With Luminaire Level Lighting Controls	\$115
LED Stairwell and Passageway		Replacements for stairwell and passageway luminaires	All	No Control	\$9
				With Motion Sensor	\$12
				With Motion Sensor and Daylight Sensor	\$15
				With Luminaire Level Lighting Controls	\$21

Become an approved WattsMart® Business Trade Ally today!

Contact us by emailing info@rockymountainpowermidstream.net, or by calling **1-888-812-3488**

If you have questions, don't hesitate to contact the program implementer, Energy Solutions, at 1-888-812-3488 or email info@rockymountainpowermidstream.net.